

SOUTH CAROLINA DEPARTMENT OF COMMERCE

2010 ACTIVITY REPORT

A 2003 - 2010 OVERVIEW



COVER PHOTO: Gov. Mark Sanford congratulates BMW Group Chairman Dr. - Ing. Norbert Reithofer at the opening of the company's new 1.2 million-square-foot manufacturing facility in Spartanburg County.

BELOW: U.S. Senator Lindsey Graham and Gov. Mark Sanford join Jim McNerney, chairman of the board, president and chief executive officer of The Boeing Company at the 2010 Farnborough International Airshow.



OVER **\$23** BILLION IN CAPITAL INVESTMENT AND
NEARLY **117,000** JOBS RECRUITED
2003-2010

The South Carolina Department of Commerce

and its dedicated team of professionals have delivered impressive results. From leading the Southeastern United States in job recruitment to landing Boeing's second final assembly and delivery facility in North Charleston, job and investment recruitment has reached new heights.

In fact, from 2003 through 2010, the hardworking team at the Department of Commerce has recruited nearly 117,000 jobs and more than \$23 billion in capital investment.

These victories are evident in the marquee names that have chosen to make a home in South Carolina. From Boeing to Monster.com, adidas to Starbucks, Samsung to Amazon.com, ZF to First Quality Tissue, investments abound from world-class companies choosing our state.

Recruitment efforts were spread throughout the state, bringing new opportunities to rural communities. In fact, economic development projects and jobs were recruited to every county in South Carolina from 2003 through 2010.

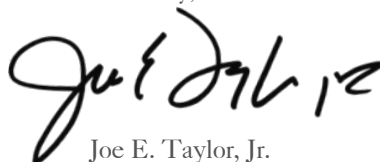
Even more impressive is the fact that recruitment efforts since 2003 resulted in the biggest economic development project in the history of the county for 18 counties.

While sizable job recruitment has been impressive, we are particularly excited about the measures taken to assist small businesses in South Carolina. Commerce enhanced the state's commitment to small business growth by establishing the Small Business Ombudsman Office in 2003. Since its establishment, the Small Business Ombudsman Office has assisted more than 3,100 existing businesses and helped more than 3,000 entrepreneurs with the launch of small business ventures throughout the state.

Commerce's Business Services division took buying locally to new heights by enhancing the state's BuySC program to encourage more businesses to utilize South Carolina businesses and suppliers. The BuySC program even assisted Boeing in its efforts to identify local vendors, and the program is credited with helping the company achieve keeping more than 90 percent of all dollars tied to the development of the new 787 final assembly and delivery facility in South Carolina.

This activity report summarizes these accomplishments and many more. Thanks to the groundwork laid in both economic development achievements and efforts to enhance the state's business-friendly environment, South Carolina is well positioned for future growth and development.

Sincerely,



Joe E. Taylor, Jr.

South Carolina Secretary of Commerce

2010 STRONGEST JOB RECRUITMENT YEAR IN STATE HISTORY

In 2010, the South Carolina Department of Commerce recruited the highest level of jobs in the history of the agency. Commerce, in conjunction with its allies, recruited 20,453 new jobs and \$4.1 billion in capital investment. These commitments came from a wide variety of industries, with world-class companies such as Amazon, ZF Group, Proterra, CT&T, Bosch, Boeing, BMW and many more choosing to make significant investments and create substantial numbers of jobs in South Carolina.

"The Department of Commerce produced exceptional results in 2010. In fact, the year set a new record for jobs recruited by the agency. With continuous years of record job recruitment, the pipeline for new jobs coming to South Carolina is extremely promising and these recruitment efforts will continue to pay dividends in the years ahead."
- Joe Taylor, Secretary of Commerce.

In 2010, Commerce recruited 20,453 new jobs to South Carolina. Commerce had **FIVE** announcements that were **EACH** larger than 900 jobs – Amazon, Proterra and First Quality Tissue, AQT and ZF.

amazon.com



Top 10 Job Announcements

2010 TOP TEN

COMPANY	COUNTY	TOTAL JOBS
Proterra Inc.	Greenville	1,300
Amazon.com Inc.	Lexington	1,249
AQT Solar Inc. (Applied Quantum Technology)	Richland	1,017
First Quality Tissue LLC	Anderson	1,000
ZF Group	Laurens	900
Caterpillar Inc.	Newberry	500
CT&T Southeast LLC	Spartanburg	370
Robert Bosch LLC	Dorchester	305
ACAS Landing Gear Services	Marion	300
Science Applications International Corp.	Charleston	300

Top 10 Capital Investments

COMPANY	COUNTY	TOTAL CAPITAL INVESTMENT
First Quality Tissue LLC	Anderson	\$1,000,000,000
AQT Solar Inc. (Applied Quantum Technology)	Richland	\$460,000,000
ZF Group	Laurens	\$350,000,000
GE Energy	Greenville	\$170,000,000
South Carolina Tissue LLC	Barnwell	\$140,000,000
Robert Bosch LLC	Dorchester	\$125,000,000
Husqvarna North America	Orangeburg	\$104,000,000
Amazon.com Inc.	Lexington	\$100,000,000
The Boeing Co./Boeing Fabrication Interiors SC	Charleston	\$100,000,000
Proterra Inc.	Greenville	\$68,000,000

New vs. Expansion Job and Capital Investment Recruitment

TOTAL JOBS	JOBS	CAPITAL INVESTMENT
Expansion	7,068	\$1,108,989,942
New	13,385	\$2,949,325,497
Grand Total	20,453	\$4,058,315,439

Commerce's recruitment efforts resulted in over **5 million square feet** of existing industrial buildings being sold or leased in 2010.



In December, Amazon.com Inc. announced its plans to invest \$100 million and create 1,249 new permanent jobs with the creation of a 1 million-square-foot distribution and fulfillment center in Lexington County. The facility is expected to create an additional 2,500 seasonal positions to meet its needs. Amazon expects the new facility to be operational before the 2011 holiday season.



Proterra Inc., a developer and assembler of drive and energy storage systems for heavy-duty vehicles, announced plans in February to locate a facility in Greenville County at the Clemson University International Center for Automotive Research (CU-ICAR) for research and development as well as assembly of its products. The company is investing \$68 million and expects to create more than 1,300 new jobs over the next seven years.

In December, Proterra completed its first bus assembled entirely at its Phase 1 manufacturing facility in Greenville. The facility is manufacturing Proterra's EcoRide BE35™ buses and FastFill™ charging stations. The groundbreaking of the Phase 2 plant located at CU-ICAR is expected in the spring of 2011.



ZF Group of Germany announced that it will expand its South Carolina operations and plans to invest approximately \$350 million in a new manufacturing facility in Laurens County. The new facility will produce fuel-efficient automatic transmissions for the passenger car and light truck market and is expected to employ 900 workers by the year 2015. ZF chose South Carolina due to its proximity to major transportation hubs, competitive business environment and skilled workforce.



First Quality Tissue will locate its manufacturing operations in Anderson County and plans to invest \$1 billion and create 1,000 new jobs.

After an extensive site selection process in which the company considered multiple locations in the United States, Anderson County was selected due to its proximity to the growing Southeastern market, quality infrastructure and low energy costs among other factors. The company will utilize a state-of-the-art Thru-Air-Dried (TAD) technology and a complete line of converting equipment, significantly expanding its capacity and commitment to the tissue and towel industry.

"There was a combination of factors [behind Amazon's decision]," said Amazon executive Frederick Kiga. "One is the proximity to markets, the other is the availability of workforce and thirdly is a cooperation of state and local officials to get things done."

"After a nation-wide search involving some 30 states, we selected Greenville, South Carolina as a result of the state's numerous benefits in terms of workforce capabilities and research and development support. Additionally, we were impressed by the efforts of the Governor, the federal delegation, the local officials and economic development entities which far exceeded our expectations." - Jeff Granato, CEO of Proterra Inc.

"ZF's decision to make a jobs and capital investment of this magnitude, indeed the largest single infusion of jobs in the history of Laurens County, is an incredible compliment to our state. This announcement represents not only enormously good news for our state's economy, but also is a telling dividend from our continued efforts to better the business climate in South Carolina." - Governor Mark Sanford.

"Among the factors that attracted First Quality to Anderson are the pool of skilled labor, positive work ethic and the availability of the infrastructure necessary to sustain our facility. As important, however, is the pro-business environment that has been created there. First Quality's decision to locate in South Carolina would not have been possible without the abundant support from Governor Sanford, the team at the Department of Commerce and officials from Anderson County." - Frank Ludovina, company representative for First Quality.



CT&T and 2AM Group announced the company's plans to establish an electric vehicle production facility in Spartanburg County. CT&T, a Korean-based world leader in manufacturing electric vehicles, in a joint venture with 2AM Group of Spartanburg, under the name CT&T Southeast LLC, will invest \$21 million and create 370 new jobs over the next five years.

Under the joint venture agreement, CT&T will manufacture its flagship e ZONE and c ZONE vehicles in South Carolina. The e ZONE electric low speed vehicle offers a range of up to 70 miles in a single charge through its advanced technology lithium polymer battery.

The advanced lithium polymer battery provides twice the mileage and lifespan of traditional lead acid batteries, and is 30 percent smaller and lighter. The c ZONE line consists of a range of low speed electric off-road and street legal vehicles.

"Upstate South Carolina is an ideal location for our first North American assembly facility," said CT&T Chief Executive Officer Young Gi Lee. "We are very happy to be located in an area that provides automotive infrastructure, a skilled workforce and proximity to markets that are prime targets for electric vehicle ownership."

2010 Public Announcements

ACE Environmental Processing LLC, Anderson • Advanced Extruded Solutions LLC, Fairfield • ACAS Landing Gear Services, Marion • Ajax Rolled Ring & Machine Inc., York • Alexium Inc., Greenville • Allegro Industries Inc., Pickens • Altera Polymers LLC, Oconee • Amazon.com Inc., Lexington • American Truetzschler Inc., Greenville • Apex Tool Group LLC, Sumter • AQT Solar Inc. (Applied Quantum Technology), Richland • Ascend Performance Materials LLC, Greenwood • Assurant Specialty Property, Florence • Astra-CFX South Carolina LLC, Greenville • Atlantic Beverage Inc., Spartanburg • Atlantic Southeast Airlines Inc., Lexington • Au'some Candies Inc., Sumter • Behr Heat Transfer Systems, Charleston • Black Forest Container Systems LLC, Greenville • Blasch Precision Ceramics, Beaufort • Boeing Fabrication Interiors South Carolina, Charleston • Bosch Rexroth Corp., Greenville • Briteline Extrusions Inc., Dorchester • Café Valley Inc., Spartanburg • Caroline's Inc., Spartanburg • Caterpillar, Newberry • Century Plastics Inc., Greenville • Coast Sign Inc., Greenville • Conbraco Industries Inc., Chesterfield • Continuum Performance Systems Inc., Chesterfield • Cooper-Standard Automotive, Spartanburg • Crown Casting Inc., Greenwood • CT&T Co. Ltd., Spartanburg • Dannecker Fine-Tec LLC, Berkeley • ECAPS Corp., Lexington • ECAPS Corp., Clarendon • Elite Electronic Systems Ltd., Fairfield • Fab Fours, Lancaster • Faurecia, Laurens • Fiber Fuels, Chesterfield • First Quality Enterprises Inc., Anderson • FPL Food LLC, Lexington • GE Aviation, Greenville • Geocent LLC, Charleston • Gildan Activewear Inc., Berkeley • Guardian Industries Corp., Chester • Haile Gold Mine Inc., Lancaster • Hengst of North America Inc., Kershaw • Heritage Propane Express, Anderson • High-Purity Standards, Charleston • Huntington Foam LLC, Spartanburg • Husqvarna North America, Orangeburg • I.T.I. Hydraulik USA, Williamsburg • ICE Recycling LLC, Florence • Immedion LLC, Richland • IMO USA Corp., Dorchester • Ironwood Farms LLC, Chesterfield • ISO Poly Films Inc., Laurens • Jatco Inc., Greenwood • Kaydon Corp., Sumter • Kronotex USA Inc., Barnwell • Lava USA Inc., York • Leigh Fibers Inc., Spartanburg • Mars Petcare, Richland • Martek Biosciences, Williamsburg • Maverick Equipment Manufacturing Inc., Dorchester • Mitsubishi Polyester Film Inc., Greenville • Mohawk Industries Inc., Marlboro • Montana Biopolymers Inc., Fairfield • Navistar Inc., Richland • Nutramax Laboratories Inc., Lancaster • ODERMATH USA Inc., Spartanburg • Odjell, Charleston • Odyssey Logistics & Technology Corp., Charleston • OldCastle Lawn and Garden, Cherokee • Owen Steel Co. Inc., Richland • Owens Corning, Aiken • Parkdale Mills Inc., Cherokee • Perceptis Inc., Greenville • PolyQuest Inc., Darlington • Proterra, Greenville • Pulcra Chemicals LLC, York • Quality Software Services Inc., Richland • Regal Logistics, Charleston • Regal Logistics, Berkeley • REI Automation Inc., Richland • Republic National Distributing Co., Lexington • ResMed Corp., Spartanburg • Revere Mills International Group Inc., Greenville • RheTech Engineered Plastics, Cherokee • Rieter Automotive North America Inc., Aiken • Robert Bosch LLC, Dorchester • Roehling Automotive Duncan LLP, Spartanburg • SAATI Americas Corp., Greenville • Sage Automotive Interiors, Greenville • Saint-Gobain Abrasives, Greenville • Schaeffler Group USA Inc., Chesterfield • Schneider Electric, Oconee • Science Applications International Corp., Charleston • Strategic Outsourcing Inc., Lancaster • South Atlantic Canners, Lee • South Carolina Tissue LLC, Barnwell • Southeast Renewable Energy, Allendale • Southeast Renewable Energy, Dorchester • Southeast Renewable Energy, Kershaw • Standard Textile Co. Inc., Union • Super Duper Glass, Marion • Supermatal Structures Inc., York • Sykes Enterprises Inc., Greenwood • TB Kawashima USA Inc., Kershaw • The Timken Co., Anderson • The Timken Co., Spartanburg • Treleoni Group, Clarendon • Tupperware, Williamsburg • Tuscarora Yarns Inc., York • U.S. Engine Valve Co., Oconee • Unitex USA, Anderson • Wellman Plastics Recycling LLC, Florence • Williams High Energy, Anderson • Winbro Group Technologies Inc., York • ZF Group, Laurens • Zimmer America Corp., Spartanburg • List only includes publicly announced projects that Commerce recruited.

RECORD-BREAKING RECRUITMENT EFFORTS:

A LOOK BACK 2003-2010

Despite these challenging economic times, the Department of Commerce's recruitment numbers have continuously reached record-setting levels – and generated billions of dollars in capital investment and created thousands and thousands of jobs.

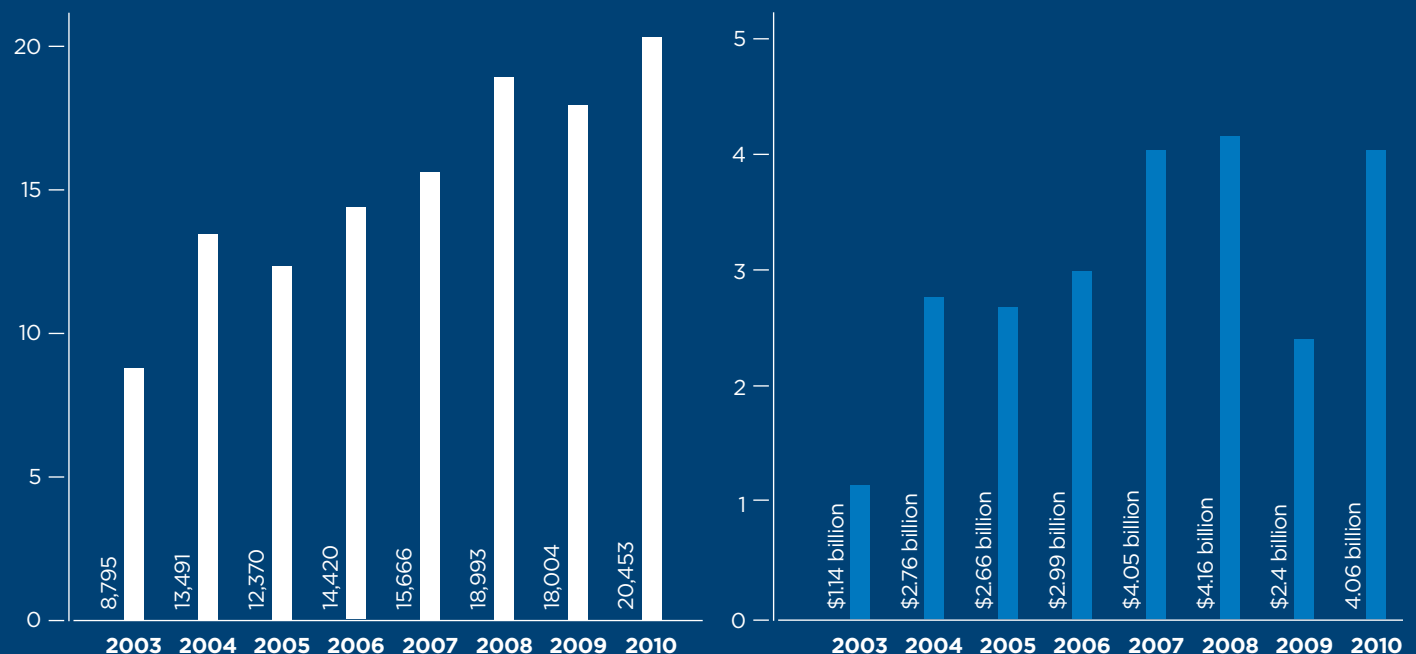
The state's accomplishments come as a result of efforts led by Governor Mark Sanford to create an attractive economic climate for

business growth in South Carolina. The Sanford administration has continuously been committed to creating a business-friendly climate which has attracted major players across many industry sectors and encouraged growth among companies already doing business in South Carolina.

The proof is in the numbers...

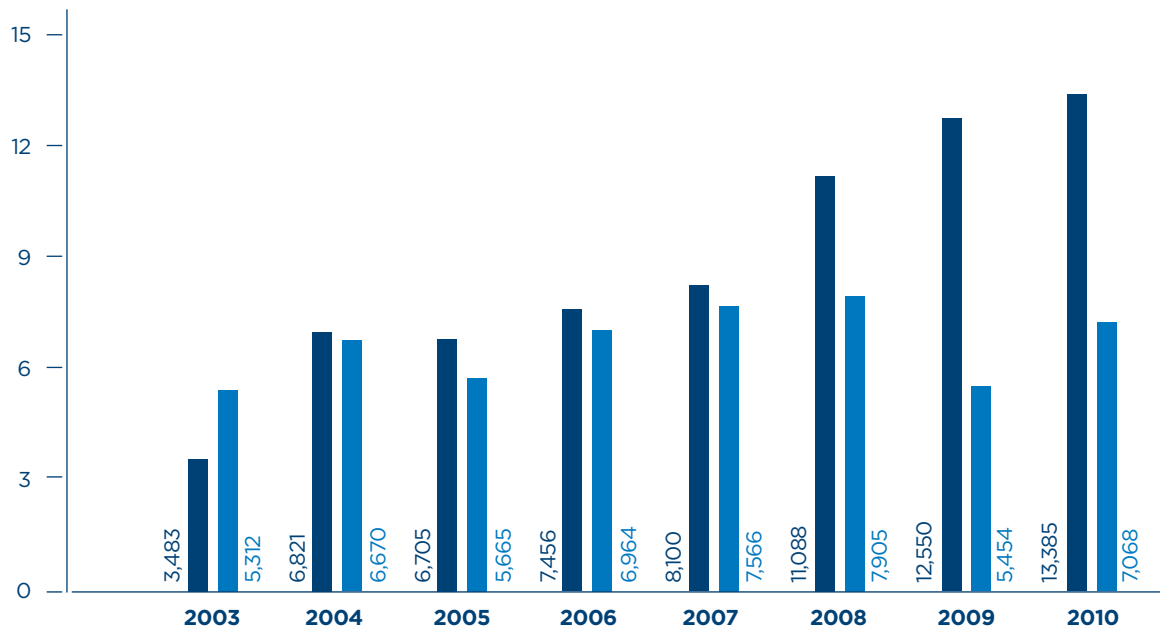
Job Recruitment & Capital Investments 2003-2010

JOBS INVESTMENTS



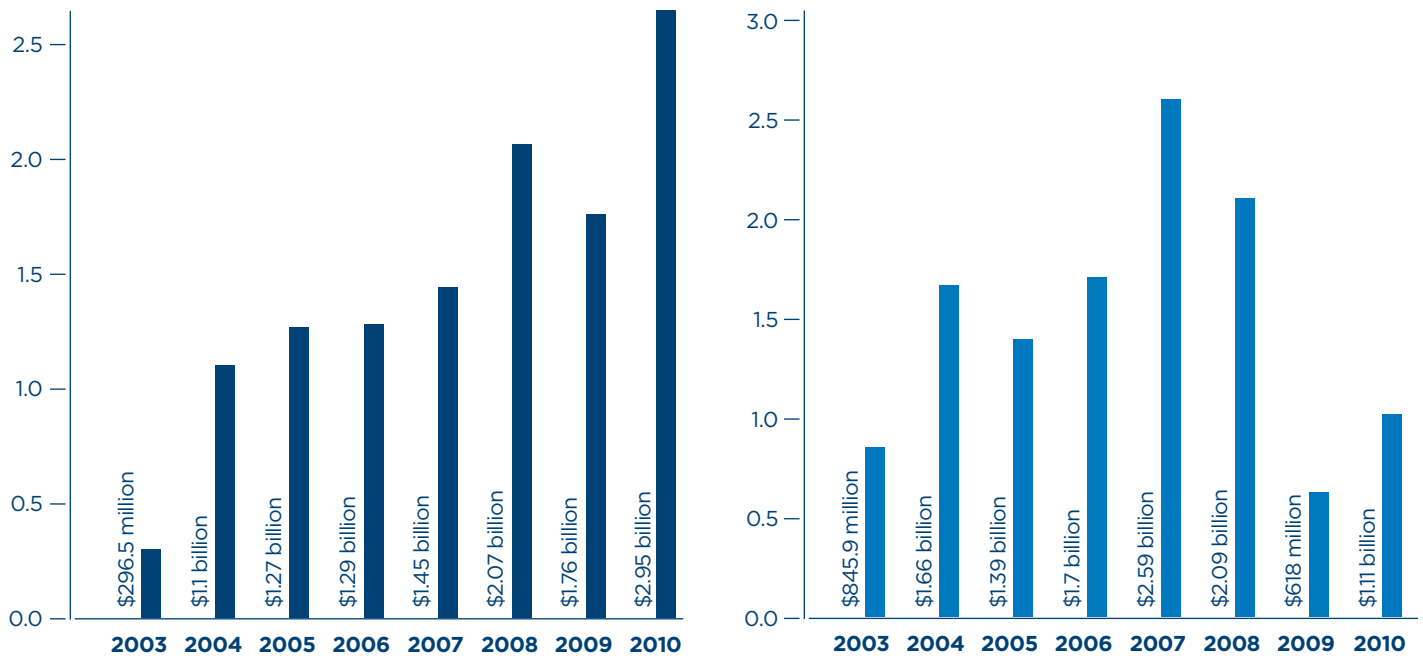
Job Recruitment 2003-2010

NEW JOBS EXPANSION JOBS



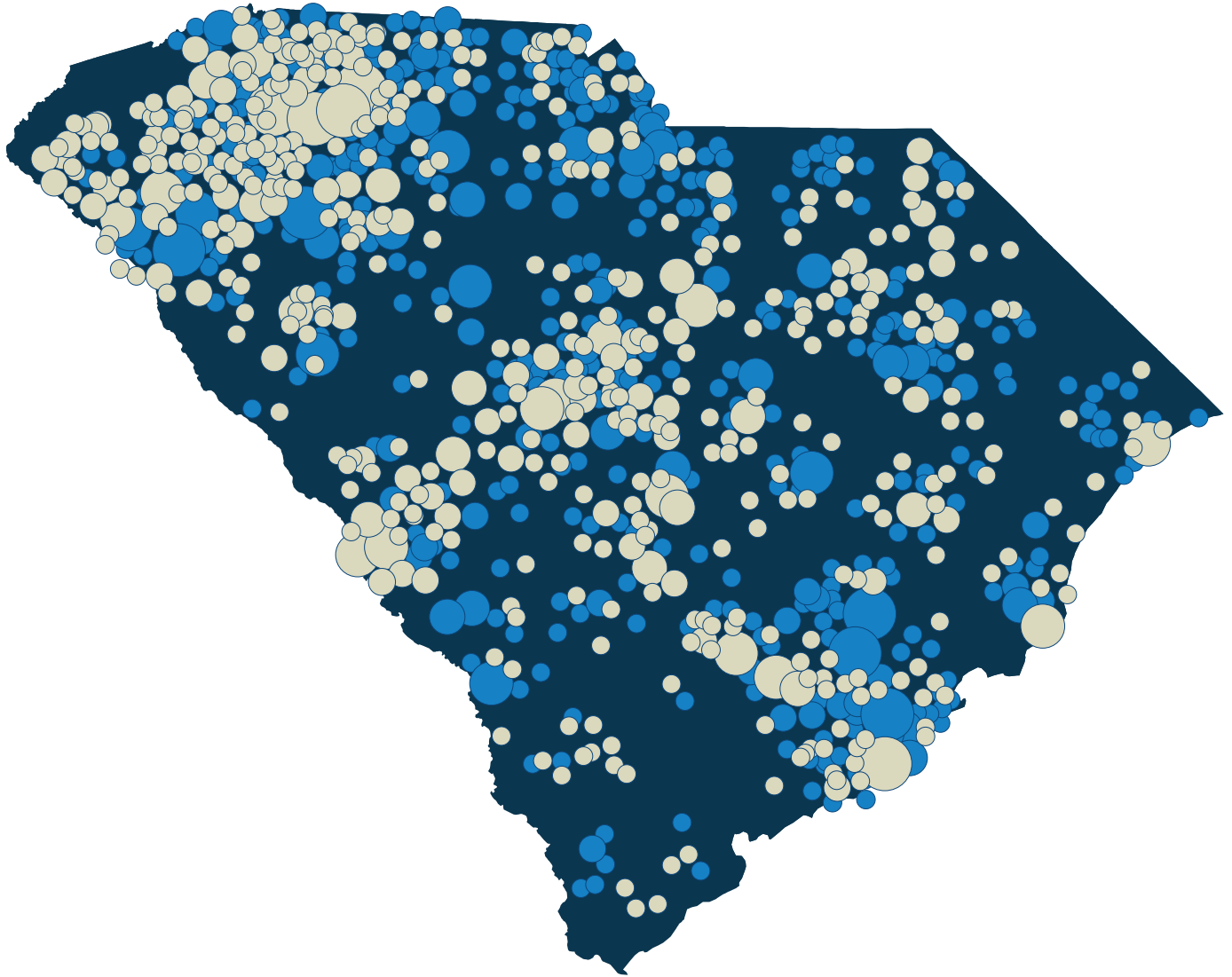
Capital Investment 2003-2010

NEW EXPANSION



Figures only include publicly announced and confidential projects that Commerce was involved in recruiting.

PROJECTS IN EVERY COUNTY 2003-2010

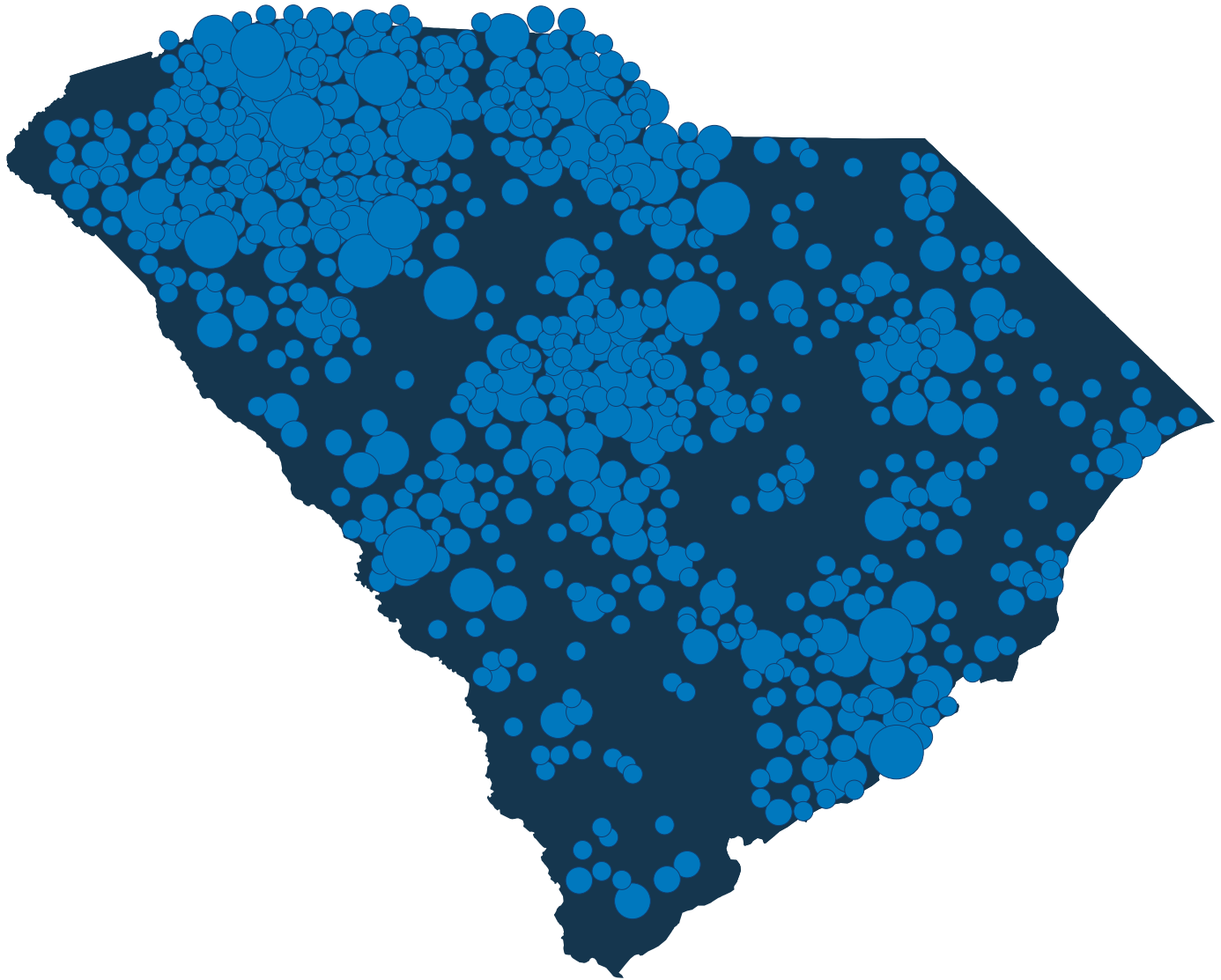


WINS BY COUNTY TOTAL CAPITAL INVESTMENT (\$)

NEW ● 0 - 20,700,000 ● 20,700,001 - 65,000,000 ● 65,000,001 - 140,000,000 ● 140,000,001 - 291,000,000 ● 291,000,001 - 1,000,000,000
EXPANSION ● 0 - 20,700,000 ● 20,700,001 - 65,000,000 ● 65,000,001 - 140,000,000 ● 140,000,001 - 291,000,000 ● 291,000,001 - 1,000,000,000

Maps accurate to countywide level. Points indicate scope of project not exact location.

JOBS IN EVERY COUNTY 2003-2010



JOBS BY COUNTY

JOBS ● 1-65 ● 66 - 162 ● 163 - 350 ● 351 - 750 ● 751 - 4500

2003

A RECORD-BREAKING RECRUITMENT ERA BEGINS

2003 brought a change in administration for South Carolina – and a change in vision for the state’s business climate. Governor Mark Sanford and his administration’s commitment to bettering the soil conditions in the Palmetto state was apparent from the beginning and resulted in numerous world-class companies, such as Bosch, FUJIFILM and many more, choosing to locate or expand their operations in South Carolina in 2003. Recruitment efforts totaling over \$1.14 billion in capital investment and more than 8,700 jobs were only the beginning of an era of record-breaking recruitment.



ArborGen LLC, a research and development company headquartered in Summerville, added 50 scientists and technicians at the beginning of 2003. The company now has more than 174 employees in the United States, Brazil, Australia and New Zealand.

Additionally, in 2010, ArborGen announced that it will expand its headquarters to a new location. The \$14.3 million facility will be located in Dorchester County near Summerville and will house its laboratories, production and administrative functions, as well as a 35,000-square-foot greenhouse. The company expects to create 25 new, high-paying jobs over the next five years.

Barbara Wells, president and CEO of ArborGen, said, “From the beginning, ArborGen has received great support from every level of government and from private-sector colleagues. We credit this support with helping our biotech firm achieve steady growth and expansion since our founding in 2000. We are passionate about helping the forestry sector meet the world’s growing demand for wood, fiber and energy, and excited to do so from our home in South Carolina...”

BOSCH

The Bosch name has continued to grow and expand in South Carolina over the years. In 2003, Robert Bosch Corporation, one of the world’s largest automotive suppliers, affirmed plans for an additional \$200 million investment to its Anderson County facility and would create in excess of 200 jobs.

Bosch has continued to grow in South Carolina over the years, and, in February of 2010, Bosch Rexroth Corporation announced that the company will expand its hydraulics business unit in Greenville County where it manufactures industrial hydraulic units, including piston units and pumps. Bosch will invest \$10 million and expects to create up to 50 new jobs, requiring a variety of skilled workers.

In December of 2010, Bosch once again affirmed its confidence in South Carolina’s workforce and announced plans to expand its Dorchester County operations. Over the next five years, Bosch will invest approximately \$125 million in the company’s manufacturing facility in Dorchester County and create approximately 300 new jobs.

“The consolidation of our operations here, while a challenge for the Bosch Rexroth organization overall, is a very positive development for our plant. We find South Carolina provides a stable business climate and a solid workforce for our company,” said Keith Beasley vice president and commercial plant manager, Bosch Rexroth Corporation.



ASSURANT

The Assurant Group announced plans in February of 2003 to build a new office in Florence to house its flood and hazard insurance tracking center. The company invested \$14 million and created 560 new jobs. The company said some of the key factors influencing Assurant's decision to expand in Florence included the availability of a quality labor pool, competitive labor and construction costs, the support of community leaders and the site's proximity to a major client.

Additionally, Assurant Specialty Property, which operates at Assurant Group's Florence facility, announced in December 2008 that it would add another 100 jobs. Most recently in 2010, Assurant Specialty Property in Florence announced that it expects to grow its service center by nearly 200 employees by the end of 2010. The Florence location houses over 800 employees and is one of the company's three locations in the United States.

"We are very excited about this project and its potential for both the company and the community," said *Michael Tange, a vice president of Assurant and manager of the Florence center*. "We are bursting at the seams in our current building. The larger facility and expanded workforce will enable us to significantly increase the portfolio of loans that we can service in Florence."

Deborah Davis, Florence site manager, said Florence's location is prime for world-class business and industry and that Florence is an ideal market for Assurant to continue growing. "Florence County has one of the best business climates in the southeast region of the country, and as our business continues experiencing growth, we remain committed to this market," *Davis said*.

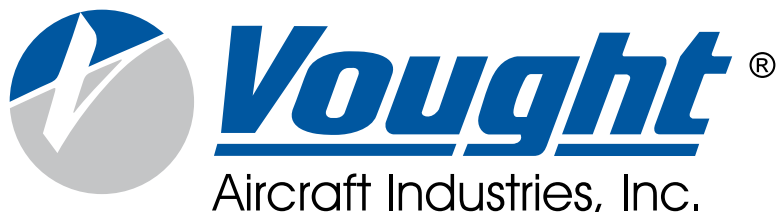
2003 Public Announcements

Ahold Information Services (AIS), Greenville • Alcoa Home Exteriors, Cherokee • Amcor PET Packaging, Richland • American Eagle Wheel Corp., York • Anderson Tobacco Inc., Anderson • ArborGen LLC, Berkeley • ArvinMeritor, York • Assurant Specialty Property, Florence • Beach Fiber Corp., Williamsburg • Beacon Blankets Inc., Oconee • Bostik Inc., Greenville • Coastal Glass Distributors LLC, Charleston • Conbraco Industries Inc., Chesterfield • Diversified Distribution Systems, Greenville • Duracase LLC, Jasper • EC&M Co. LLC, Calhoun • Enviro-Bag, Division of Phoenix Recycling Inc., Williamsburg • Fast Craft Boats LLC, Georgetown • Forest Technology Group LLC, Charleston • Fraenkische USA, L.P., Anderson • Fuji Photo Film Inc. (FujiFilm Manufacturing USA Inc.), Greenwood • GlaxoSmithKline, Greenville • Haven Homes, Jasper • Hooters Air, Horry • Hydro Aluminum North America, Anderson • Hyosung America Inc., York • J&F Manufacturing Inc., Horry • JBE Inc., Darlington • Kamco Plastics, Florence • Mar Mac Manufacturing, Chesterfield • MC2 Finishing Solutions, Fairfield • Modulant, Charleston • Musashi South Carolina Inc., Marlboro • Nevamar Co., Hampton • NTM Inc., Greenville • Patterson Dental, Richland • PBR Columbia LLC, Lexington • PCC Structurals Inc., Chester • Performance Friction Corp., York • Pontiac Foods, Richland • Robert Bosch LLC, Anderson • Roechling, Spartanburg • Saedacco Inc., Lancaster • Saint-Gobain Technical Fabrics, Fairfield • Santee Proteins Inc., Sunter • Sara Lee Bakery Group, Greenville • Scout Boats Inc., Dorchester • Shaw Industries, Aiken • Showa Denko Carbon Inc., Dorchester • Siemens Diesel Systems Technology LLC, Richland • Somerset Fiber, Cherokee • South Carolina Tees, Georgetown • South Carolina Yutaka Technologies (SCYT), Kershaw • Southern Vinyl Siding & Window Mfg., Pickens • Southwoods-Arauco Lumber & Millwork LLC, Clarendon • Standard Motor Products Inc., Greenville • Sterilite Corp., Laurens • Terex Light Construction, York • The Starflo Corp., Clarendon • Trimaco LLC, Clarendon • Trophy Timber Products Inc., Marion • United Tool & Mold Inc., Pickens • Valenite Inc. (Sandvik Valentine), Oconee • Van Smith Concrete Co., Charleston • Westinghouse Electric Corp., Richland • Yanagawa of South Carolina (YSC), Clarendon • List only includes publicly announced projects that Commerce recruited.

2004 RECRUITMENT EFFORTS SKYROCKET

In 2004, Commerce's recruitment reached record levels with over 13,000 jobs and more than \$2.7 billion in capital investment. Commerce began reaching figures that substantially surpassed previous years – a 55 percent increase in jobs and a 146 percent increase in capital investment over the previous year. More world-class companies than ever, such as Walgreens and Verizon, were taking notice of South Carolina and realizing that the state was working hard to create an unsurpassed business climate.

Additionally, 2004 brought an aerospace announcement that would prove to be the foundation of the aerospace industry in South Carolina. Commerce made great strides in the development of the emerging aerospace industry with the announcement of Global Aeronautica's \$566 million, 645 job commitment. This announcement has led to numerous aerospace-related companies and suppliers locating in South Carolina. See full Boeing story on page 50.



DOLLAR GENERAL

In a move to further enhance the company's distribution network, Dollar General Corporation announced that it had selected Union County as the site of its newest distribution center. The facility will employ more than 600 people. Additionally, Dollar General's third-party transportation provider indicated that it expected to employ approximately 125 people.

Dollar General's Union County facility currently employs over 500 workers.

"The support and enthusiasm of the local, county and state organizations involved in this project as well as the strong labor force contributed greatly to our decision to come to Union County... This state is poised for tremendous growth, and we are excited to contribute through the construction of this state-of-the-art facility," said *Distribution Vice President Jeff Sims*, in making the announcement. "With the opening of this new distribution center in 2005, we will greatly enhance our ability to better serve our customers."



Walgreen Co. announced plans to build a one-of-a-kind distribution facility in Anderson County. The plans included investing more than \$175 million and hiring over 450 employees, with employment expecting to grow as the facility serves more stores.

The Walgreen's facility is approximately 700,000 square feet, with the capability for future expansion. The company created an innovative work environment to accommodate disabled workers and is equipped with the newest technology in automated storage and retrieval systems.

In 2006, Walgreens announced that employment at the facility would increase by about 400 from the original announcement. The company celebrated the grand opening of the distribution center in 2007.



Verizon Wireless announced plans to open a state-of-the-art customer call center in Charleston County, including \$25 million of investment in the center and up to 1,100 jobs. This decision was part of its strategy to stay ahead of the continuing strong demand for its wireless products and services.

In 2009, Verizon Wireless announced that the company will invest \$40 million in a new state-of-the-art customer service facility in Richland County. The upgrades will also allow the company to retain its current 1,500 employees and provide opportunity for future growth, hiring more than 300 new employees in its Richland County facility in 2009 to meet increased customer demand.

Randy Lewis, Walgreens senior vice president of distribution and logistics, said, "We chose this site because of its proximity to the markets it will serve, accessibility to major highways and because of the area's skilled workforce. We've also received strong participation from Anderson County and other state and local agencies, which have created a solid business environment."

"Verizon Wireless has experienced tremendous customer growth this year, and we're committed to providing our customers with the best possible customer service. The Charleston call center will allow us to expand our customer service operations and enhance responsiveness to customers," said Jerry Fountain, president of Verizon Wireless' Carolinas and Tennessee Region. "We chose to locate the new call center in Charleston because of its excellent talent pool, business friendly environment and strong incentives provided by the county and state."

2004 Public Announcements

Alemite Corp., Lancaster • Anderson Metals Inc., Greenwood • A & J Precision Co., Pickens • Associated Fuel Pump Systems Corp. (AFCO), Anderson • Atlas Hydraulics, Greenville • Automated Distribution Systems, Cherokee • Beckton Dickinson Vacutainer Systems, Sumter • Belden CDT, Lancaster • Billhorn Board & Paper, Spartanburg • CeramTec North America, Laurens • CitiFinancial Inc., York • Cliffstar Corp., Greenville • CMT, Hampton • Cultured Stone, Chester • Dei-Tec Corp., Lexington • Dollar General Corp., Union • ECMD Inc., Dorchester • FB Johnston Group, Lexington • General Electric Co., Greenville • GlaxoSmithKline, Aiken • Global Aeronautics LLC, Charleston • Global Containment Systems, Aiken • Goglanian Bakeries Inc., Laurens • Greenville Paper Conversion and Distribution, Greenville • Guarantee Insurance Co., Lancaster • Hacker Instruments & Industries Inc., Fairfield • Haier America Refrigerators, Lee • Harbor Freight Tools, Dillon • Hella Lighting Corp., York • Hessamerica, Cherokee • House of Raeford, Lexington • Innovative Container, Greenville • Institution Food House, Florence • Integra Fabrics, Horry • Integrated Environmental Technology, Horry • International Paper, Richland • International Steel, Georgetown • ITW Angleboard, Darlington • Johnson Controls, Oconee • Kimberly-Clark Corp., Aiken • KOJO Worldwide, Lee • KoSa, Fairfield • MedBridge Healthcare LLC, Greenville • Mohawk Carpet (Mohawk Industries), Marlboro • Oppermann Webbing Inc., Anderson • Pella Corp., Lexington • Perez Software Services Inc., Charleston • Performance Fabrics, Williamsburg • Performance Food Group, York • Pine Log Machine & Welding, Edgefield • Plastic Omnium LLC, Anderson • Poly-Med Inc., Anderson • Preferred Sourcing Inc., Berkeley • Progress Lighting, Spartanburg • Quality Models, Orangeburg • Quintrex/Telwater LLC, Berkeley • Reliable Automatic Sprinkler Co., Inc., Pickens • Richmond Gear, Pickens • Rioux Vision, Richland • Roy Metal Finishing Co. Inc., Greenville • Scalandre Silks, Cherokee • Screen Tight (G2 Corp.), Georgetown • Select Brands, Greenville • Shakespeare Composites, Newberry • Siemens VDO Automotive Corp., Richland • Signode Corp., Dillon • Sonoco Crellin Inc., Union • SPC Company, Greenville • St Jude Medical Inc., Pickens • Standard Textile Co. Inc., Union • Stenibac Cabinet Works, Greenville • Stone Concepts, Greenville • Stueken LLC, Greenville • Sukano, Spartanburg • Summerville Preferred Partners LLC, Dorchester • Superior Essex Inc., Chester • Truck Equipment Manufacturing Company (TEMCO), Cherokee • Tyco Healthcare-Kendall (Covidien), Greenwood • Verizon Wireless, Charleston • Vordian (Div. of Eastman Chemical Co.), Calhoun • Walgreens Co., Anderson • Weber-Stephen Products Co., Barnwell • Wilbert Inc., Calhoun • List only includes publicly announced projects that Commerce recruited.

2005 THE SUCCESS CONTINUES

In 2005, Commerce achieved significant recruitment levels exceeding \$2.6 billion and over 12,000 jobs. This year was filled with announcements from major company names such as QVC, Urban Outfitters, Lang-Mekra, Michelin and many more.

2005 also brought record-breaking levels of new companies locating in South Carolina with nearly \$1.3 billion in new investments recruited. These were the highest new investment numbers that South Carolina had seen in over 10 years. In Governor Mark Sanford's first three years in office, the administration recruited more new jobs and new investments than the three governors before him during comparable three-year periods.



In 2005, Commerce and its allies recruited Urban Outfitters Inc., a specialty clothing and accessories company, to relocate its Direct Consumer Fulfillment Center from Pennsylvania to Edgefield County. Initially, the company expected to hire approximately 200 employees. Later, the company announced that it would relocate its inbound call center from Philadelphia to the same location as the Direct Consumer Fulfillment Center in Edgefield County. This brought an additional 200 jobs, bringing the total to 400 new jobs.

Company officials said the relocation decision was driven by the exceptional recruiting effort by the state, county and local community, as well as by the state's exceptional workers. Urban Outfitters considered facilities and sites in several other states including Pennsylvania, West Virginia, Maryland and New Jersey before choosing South Carolina. Urban Outfitters Edgefield facility currently employs close to 400 workers.



Michelin has many locations throughout South Carolina and has made many significant investments within the state over the years. In 2005, the company announced an investment of \$85 million and the addition of 70 new jobs at its production facility in Lexington. The expansion was needed to increase production of the facility by nearly 50 percent.

Earlier in 2005, capacity increases were announced in order to serve high demand for radial earthmover tires for surface mining equipment. By 2010, the Lexington facility employed 400 people.

"We considered a variety of locations, but South Carolina offered so many attractive factors that we were convinced it was the right place to be," said *Urban Outfitters CFO John Kyees*. "We found a building and workforce that ideally suited our needs. Also, we were impressed by the pro-business environment and the exceptional efforts by the South Carolina Department of Commerce, the Economic Development Partnership, the Edgefield County Economic Development Committee and a host of business and community leaders to make us feel welcome in South Carolina."

"Michelin's manufacturing operations continue to grow in South Carolina," said *Jim Micali, chairman and president of Michelin North America*. "And Michelin continues to set the pace for investment in the state. This latest expansion speaks directly to the productivity of our employees and the profitability of our North American Michelin-brand plants."



Leading electronic retailer QVC Inc. announced that it would invest \$75 million to open a new distribution center in Florence. At the time, QVC expected to create 900 jobs over five years in its 1.4 million-square-foot distribution facility. This facility was the fifth domestic distribution center for the company.

In July 2007, the company held a grand opening ceremony for the distribution facility. The company said the location of the new facility would allow enough room for growth in the future. QVC's Florence location currently employs over 300 workers.

"The hard-working, dedicated employees in Florence are the backbone of our future success and we welcome them officially to the QVC family..." said QVC Florence Distribution Center General Manager David Foster.

"QVC's presence in our state is incredibly significant, both from the standpoint of the number of jobs it has brought and in the way it continues our success in growing our distribution sector here in South Carolina..." said Governor Mark Sanford.

2005 Public Announcements

3D Metal Works, Williamsburg • 3D Systems LLC, York • Albert Weber, Dorchester • Alliance Wholesale, Richland • AM Conservation, Berkeley • American Cyber Logistics, Charleston • American Gypsum, Georgetown • ArvinMeritor, Marion • Automation Engineering Corp., Greenville • Avery Dennison Corp., Laurens • B&B Plating, Anderson • Beckenbach, York • Benefitfocus.com, Charleston • Benteler, Spartanburg • Boysen, Cherokee • Builders FirstSource, Orangeburg • Carolina Ceramics, Richland • CG Roxane LLC, Oconee • Citi Trends, Darlington • Cognis Corp., Greenville • Compact Automation, Oconee • CompX National, Greenville • Country Fresh Inc., Laurens • D3 Technologies Inc., Greenville • DaimlerChrysler, Charleston • Dana LTD, Kershaw • Decolam Inc., Orangeburg • Diamond Hill Plywood, Greenville • Draexlmaier, Spartanburg • East Coast Erosion Blankets, Florence • Edgefield Mfg. Co., Edgefield • EGS Inc., Chesterfield • Envirogard, Georgetown • FG Wilson (Caterpillar), Newberry • Filtration Group, York • Firestone Bldg. Products, Williamsburg • Firestone Bldg. Products, Spartanburg • FN Mfg. LLC, Richland • FoodHandler, Charleston • Forgitron LLC, Kershaw • Freightliner, Cherokee • Global Building Solutions, Berkeley • Grant Forest Products Inc., Allendale • Grant Forest Products Inc., Clarendon • Hagemeyer, Charleston • Hella Lighting Inc., York • Hengst, Kershaw • Hi-Tech Molding & Tooling, Anderson • Holset Engineering (Cummins Turbo Technologies), Charleston • HSBC, Lancaster • Innertech Corp., Spartanburg • InterWrap Inc., Charleston • Invista, Spartanburg • Ionic Technologies Inc., Greenville • ISO Poly, Laurens • LaFarge North America, Dorchester • Lang-Mekra, Fairfield • LSP Automotive Systems LLC, Union • Magna Donnelly, Spartanburg • Maillis Strapping Systems, Greenville • Martek, Williamsburg • MeadWestvaco Corp., Dorchester • Medline Industries Inc., Anderson • Metso Minerals, Richland • Meyers, Williamsburg • Michelin, Lexington • Michelin, Anderson • Morcon Paper, Chester • MPI Southern Fineblank, Spartanburg • Musashi, Marlboro • Owens Corning, Aiken • Owens Corning, Anderson • Pactiv Corp., Aiken • Palmetto Brick Co., Marlboro • Parkdale America, Edgefield • Pierburg, Greenville • Plastic Omnium-Spartanburg, Spartanburg • PWG, Horry • QVC, Florence • Raynor USA, Spartanburg • Road King Trailers, Dorchester • SafeRack LLC, Georgetown • Sargent Metal Fabricators, Anderson • SC Metal Products LLC, Aiken • SC Yutaka Technologies Inc., Kershaw • Scout Boats, Dorchester • Sea Max Boats, Fairfield • Sealed Air Cryovac Corp., Spartanburg • Seeber, Spartanburg • Sid Harvey, Georgetown • Solostructures, Chester • Spartanburg Steel Products Inc., Spartanburg • SpectAL, Cherokee • Square D, Richland • Suminoe Textiles of America Corp., Cherokee • Tahoe LLC, Cherokee • Tech-Wood, Greenwood • The Timken Co., Anderson • The Timken Co., Greenville • The Timken Co., Laurens • The Timken Co., Union • The Verdi Co., Charleston • Trenton Plastic Products, Edgefield • Trumbull Services LLC, • Tuffaloy Products Inc., Greenville • Tyndall Furniture, Lancaster • Unaflex, Anderson • Union Underwear Inc., Berkeley • Universal Molding Inc., Cherokee • UPS, Lexington • Urban Outfitters Inc., Edgefield • Valenite, Oconee • Valley Forge Flag Co. Inc., Berkeley • Ventus Capital, Greenville • Vetroresina LLC, Greenville • Wellman Industries Inc., Lancaster • Wilson Sporting Goods Co., Greenville • List only includes publicly announced projects that Commerce recruited.

2006 BUILDING ON THE MOMENTUM

In 2006, Commerce's recruiting efforts continued to build on 2005's accomplishments with another record-breaking year for capital investment and job creation. Commerce recruited almost \$3 billion in capital investment and over 14,000 jobs, and saw large investments from companies such as Haier, BMW, Johnson Controls and Staples.

Additionally, efforts by Governor Mark Sanford's administration to create a pro-business environment, such as reducing taxes and regulatory burdens, weren't going unnoticed. These efforts resulted in South Carolina receiving a number of national accolades - #1 Most Business-Friendly State, #1 in Percentage of Workforce Employed by Foreign Affiliates and #1 Best State for Manufacturing in the Southeast.

Haier

In 2006, Haier announced an ambitious plan to substantially increase its manufacturing presence in South Carolina. The company announced a three-phase, four-building expansion project at its Camden refrigeration plant, resulting in a \$100 million investment and the addition of 800 jobs. Haier also announced the company would invest \$14 million into localized research and development.

The first phase of the plan was implemented the following year, with an investment of \$6 million in equipment and the addition of 128 new jobs. This announcement coincided with the launch of Haier's new 25-cubic-foot, three-drawer refrigerator and freezer.

"South Carolina's relationship with China continues to grow and produce opportunities for our state. China is purchasing more goods from South Carolina than ever before and Haier is another example of our mutually beneficial relationship," said Joe Taylor, Secretary of Commerce. "Today's announcement demonstrates Haier's long-term commitment to our state. Our quality workforce, business-friendly climate and access to markets make the Palmetto state a great place to live and work."

3M

Building on its previous success in South Carolina, 3M announced plans to expand its film manufacturing operations at the company's Greenville facility. The company announced it would invest \$100 million and add 50 new positions. The addition of these new jobs brings 3M's total employment at the facility to over 400.

3M produces a variety of films for customers in a number of markets, including the industrial, display and graphics businesses.

"We are pleased to be part of the Greenville community and to expand our operations in the county," said Walter Zoladz, plant manager, 3M Film Operations in Greenville. "This investment is part of 3M's ongoing commitment to meet the needs of our customers by increasing the production of films that support a number of 3M businesses."



In 2006, Commerce and its allies were able to bring office supply giant Staples to Richland County, creating 250 financial services jobs. The company decided to relocate operations based in Illinois and Massachusetts to South Carolina, in particular accounts receivable and accounts payable divisions. The company chose a 75,000-square-foot facility in Columbia for its operations.

Staples has more than 1,800 office supply superstores in 21 countries, including a dozen in South Carolina, three of which are in Columbia.

"Columbia provides an excellent location to operate our new shared services center," said Bob Breen, Staples vice president of Financial Services. "Staples is a great place to work and we look forward to building our team here with great people from Richland County."

2006 Public Announcements

2AM Group LLC, Spartanburg • 3M, Greenville • 3V Inc., Georgetown • AccuTrex, Lancaster • Ahlstrom Corp., Lee • Ahlstrom Corp., Darlington • Allied Air Inc., Lexington • American LaFrance LLC, Charleston • Anderson Hardwood Floors, Laurens • Applied Ceramics Inc., Laurens • Associated Textiles (Swavelle), Charleston • BAE Systems, Aiken • BMW Manufacturing Co., Union • Bridgestone/Firestone (Bridgestone Americas Tire Operations LLC), Aiken • BSA, Greenville • Bosch Rexroth Corp., Greenville • Capital (Cabarrus) Concrete, Lexington • Carolina Cargo, Dillon • Carolina Metal Finishing, Lee • Carolina Soya LLC, Hampton • Carthuplas Inc., Cherokee • Caterpillar-Fountain Inn, Greenville • Collexis, Richland • CPT Med. Inc., Williamsburg • Dixie Cup, Darlington • Echostar, Spartanburg • Ecka Granules, Orangeburg • Engine Power Source, York • Engineered Products & Services, Florence • ESP Inc., York • Famous Craft Boats, Anderson • GlaxoSmithKline PLC, Aiken • Gordon Foods, Greenville • Grayco Inc., Beaufort • GSP North America, Spartanburg • GTS Energy Inc., Orangeburg • Guardian Building Products, Fairfield • Guardian Industries [Corp.], Chester • Haier Corp., Kershaw • Hand Held, Lancaster • Hudson's Salvage (Hudson Inc.), Florence • Huntington Foam Corp., Anderson • Inc., Engineered Materials, Lexington • Industrial Piping (IPI Fabrication), Chester • Inspiration Network, Lancaster • International Knife & Saw Inc., Florence • International Paper, Georgetown • Invista, Kershaw • Jaxco Industries Inc., Colleton • Johnson Controls Inc., Florence • JW Aluminum, Berkeley • Kaydon Corp., Sumter • Kennametal Inc., Lancaster • Knightsbridge (Ecogy Biofuels LLC), Hampton • Kohler Co., Spartanburg • LaFarge, Dorchester • Lancaster Redevelopment Corp., Jasper • Le Creuset Inc., Hampton • Level One Inc., Greenville • Linear Corp., Charleston • MacLean Power Systems, York • Mars Petcare U.S., Orangeburg • McCall Farms Inc., Florence • Mergent Inc., York • Milliken & Co., McCormick • MRC Bearings, Charleston • Newman Technology, Aiken • Niftylift Inc., Greenville • OFAB, Marion • Palmetto Paving (Palmetto Corp.), Lee • Poly America [Poly-America], Chester • Porter's Fabrications, Sumter • Roche Carolina Inc., Florence • Scientceuticals, Dorchester • Sea Hunt Boats Inc., Richland • Sealed Air Cryovac Corp., Greenville • Sharonview Fed. Credit Union, Lancaster • Shutter Shop Inc., Georgetown • SOPAKCO Inc., Marlboro • SPF Diana, Greenwood • Stock Components, Lexington • Sun Paper Company, Laurens • Sunbelt Rentals, York • SYSCO Corp., Richland • Tech Solutions Inc., Anderson • The Timken Co., Oconee • The Timken Co., Greenville • Toccoa Metal Finishing, Horry • Trust -Technologies, Greenville • US Components, Marion • Verian Technologies, Lancaster • Vesuvius, Dillon • Vought Aircraft, Charleston • Weaver Precast of SC, Spartanburg • WHECO Corp., Aiken • List only includes publicly announced projects that Commerce recruited.

2007 A YEAR OF VERY BIG NAMES AND INVESTMENTS

Commerce reached new heights again for investment and job recruitment in 2007, bringing in \$4.05 billion in capital investment and nearly 16,000 jobs. The numbers point to strong economic activity, large job creation levels in non-urban areas, world-class companies choosing to invest heavily in South Carolina, growth in the state's manufacturing sector and a diversity of industry investments.

On average in 2007, the state saw either a new company decide to locate in South Carolina or an existing business commit to expand operations in the state more than three times each week of the year. For example, companies like Starbucks and adidas announced new distribution centers, while Cytex and BAE Systems announced major expansions within the state.



In 2007, Google Inc. announced plans for the company to open a facility in Berkeley County and planned to invest \$600 million and create 200 jobs. In addition, Google made a concentrated effort to use as many local vendors and suppliers as possible.

Google is in the process of expanding its data center as part of the original plans for this location. Google completed its first data center and constructed the shell for the second data center building in 2008. The second data center is slated to be fully operational by the end of 2011.

Additionally, in 2007, Google finalized its purchase of a parcel of land in Richland County that is being held for future operations.

"We are so pleased to formally announce our presence in South Carolina and our plans to build a data center. The Governor, Department of Commerce, and Berkeley County officials have been wonderfully helpful during our evaluation. We look forward to growing our business and becoming an active member of the Berkeley County community," said Lloyd Taylor, Director of Global Operations for Google Inc.



Starbucks Coffee Co. announced that it would establish a new U.S. roasting facility in Calhoun County, with the expectation of creating 160 new jobs there. Starbucks chose the site based on several factors, including workforce availability, transportation access, quality of life and strong support from local and state leaders. Construction on the approximately 150,000-square-foot facility began later that year and officially opened in early 2009.

The new facility houses equipment and operations to receive, roast, package and ship Starbucks coffee across the Southeast.

"Starbucks is pleased to further strengthen our ties to the South Carolina business community," said Peter Gibbons, Starbucks senior vice president of manufacturing. "This new facility will help us meet increasing demand for our premium coffees and allows us to support our growth in the Southeast..."



Cytec Industries Inc. announced the expansion of its carbon fiber operations in Greenville County, investing \$150 million and creating 225 new jobs. The expansion would double Cytec's carbon fiber manufacturing capacity and provide additional capability to meet the demand for next-generation carbon fibers. The expansion is currently underway. Cytec's capital investment in the expansion was in addition to a modernization and re-commissioning effort completed in 2006 at the company's existing carbon fiber manufacturing site in Greenville, which increased its annual carbon fiber production by 33 percent and added 60 new jobs.



In 2007, DuPont™ selected its Cooper River site in Berkeley County to receive a \$500 million investment to significantly expand production of its high-performance DuPont™ Kevlar®. The expansion will require 100 new permanent jobs.

Construction of the new plant was completed in 2010.

"The proposed facility will be built adjacent to Cytec's existing Greenville carbon fiber plant and will leverage the surrounding developed land, rail access and some of the current infrastructure," said *Cytec Engineered Materials' President Steve Speak*. "And when you factor in the pool of highly-skilled talent already available and the in-depth training that the South Carolina Technical College System can provide, South Carolina's value proposition is clear and compelling."

"The new plant at Cooper River, together with our other global assets, will help DuPont meet a strong and growing global demand for Kevlar®," said *Thomas G. Powell, vice president and general manager, DuPont Advanced Fiber Systems*. "It also will allow us to put our innovative science to work to develop new, differentiated Kevlar® products using the latest new fiber technologies that protect people and processes."

2007 Public Announcements

Achieva Rubber Corp., Spartanburg • ACO Distribution & Warehousing, Orangeburg • ADC, Lexington • adidas America Inc., Spartanburg • Advanced Composite Materials LLC, Greenville • Agilis, Kershaw • Ahlstrom, Darlington • AmbioPharm, Aiken • Amerigroup Corp., Richland • American Wood Moulding, Clarendon • Arcadia Publishing, Charleston • Asahi Kasei Spandex America Inc., Berkeley • Atlas Copco Compressors, York • AT&T, Orangeburg • Awesome Raceware Inc., Horry • BAE Systems, Aiken • Baja Broadband, Lancaster • Beacon Medical Products, York • Bear Park Models, Clarendon • Bericap, Cherokee • BMB Steering, Lancaster • Bridge Terminal Transport, Berkeley • Builders Supply, Chester • Burnstein von Seelen, Abbeville • Calder Brothers, Greenville • Capsugel, Greenwood • Carolina Door, Beaufort • Carolina Fabrication, Abbeville • Carolina Metal Finishing, Lee • Citi Trends, Darlington • Collexis Inc., Richland • Continental Tire NA Inc., Lancaster • CSC Corp., Richland • Custom Fiber Inc., Sumter • Cytec Industries Inc., Greenville • Datran, Greenville • Dave Steel Co., Spartanburg • Dayco Products LLC, Barnwell • DSE Inc., Cherokee • Duck Creek Technologies, Richland • DuPont, Berkeley • Eagle Eye Analytics, Richland • Eastman Chemical Co., Calhoun • Eastman Chemical Co., Calhoun • EchoStar Technologies Corp., Spartanburg • Electra-Finish Inc., Spartanburg • ElKay Cabinet Division, Barnwell • Farmers & Truckers Biodiesel, Aiken • Fisher Barton, Laurens • Flakeboard America Ltd., Marlboro • Fluid Routing Solutions, Pickens • Force Protection, Dorchester • Freightliner, York • Genesis Technology Solutions Inc., Anderson • Glen Raven, Anderson • Google, Richland • Greenlight Biofuels, Laurens • Guardian Industries, Greenwood • Hahl Inc., Lexington • Harsco Track Technologies, Lexington • Innovative Fibers, Spartanburg • Intec, Greenville • Integrated Healthcare Solutions, Lancaster • International Fibre Resources Inc., Orangeburg • IntraBond Corp., Clarendon • iQor, Dorchester • Johnson Controls, Florence • JRS Custom Fabrication, Chester • JSJ Pharmaceuticals, Charleston • Kelve Group, Lee • Kicking Horse, Bamberg • Kraft Foods, Newberry • Krah NA, Greenwood • LA Darling, York • Lesco Restorations Inc., Cherokee • Linder Equipment, Dorchester • Loccioni Group, Richland • Lowcountry Paver, Georgetown • Luigi Bormioli, Barnwell • Mack Molding Co., Spartanburg • Magna International, Spartanburg • Mathson Industries Inc., Greenwood • Mediterranean Shipping Co., Charleston • Metso Power, Lancaster • Michelin NA Inc., Anderson • Michelin NA Inc., Lexington • Michelin NA Inc., Spartanburg • Mid-Atlantic Drainage, Horry • Midway Specialty Vehicles, Charleston • Mohawk Industries, Marlboro • Monteferro America, Orangeburg • Nasmyth Group, Newberry • National Choice Bakery, Chesterfield • National Starch & Chemical, Spartanburg • Nationwide Express Inc., Charleston • Natural Balance, Saluda • Okonite, Orangeburg • Ortec Inc., Anderson • Otis Spunkmeyer Inc., Lexington • Palmetto Synthetics, Williamsburg • PCI Group, Lancaster • Peddinghaus Corp., Williamsburg • Performance Food Group, Lexington • Phoenix Recycling, Williamsburg • Pioneer Frozen Foods, Newberry • Precision Castings Corp., Abbeville • Prysman Cables, Abbeville • Q-Tires, Greenville • Quality Models, Orangeburg • Raycom, Horry • Richard Fritz GBMH, Spartanburg • Rivers Edge Forest Products, McCormick • Roche Carolina, Florence • Rubber Recycling Technology, Greenville • Saber Corp., Richland • SC Yutaka Technologies, Kershaw • Schweitzer-Mauduit, Newberry • Sherbrooke OEM Ltd., Williamsburg • Sims Bark LLC, Orangeburg • Sloan Industries, Chester • SOCAR, Florence • Southeast Frozen Foods, Calhoun • Southern Color, Dorchester • Southern Milling & Lumber, Calhoun • Specialty Polymers Inc., Chester • Starbucks Coffee Co., Calhoun • Synermed Select Partners, Clarendon • Synnex Corp., Greenville • Timbersil, Greenville • Timken Corp., Union • TrailerMakers LLC, Marion • Trantech Radiator Products Inc., Edgefield • Triple Canopy, Marlboro • TTI NA Inc., Pickens • TWL Precision Ltd., Charleston • United Resource Recovery Corp., Spartanburg • United Synthetics, Spartanburg • Venture Aerobearings LLC, Charleston • Veracity Payment Solutions, Aiken • Watson Engineering, Anderson • X-Calibur Plant Health Co., Dorchester • Yoder Stone Co., Greenville • Zephyr International LLC, Horry • List only includes publicly announced projects that Commerce recruited.

2008 A “MONSTER” YEAR FOR JOB RECRUITMENT

In 2008, Commerce continued on a record-breaking pace for job recruitment and capital investment. Commerce announced \$4.1 billion in capital investment and nearly 19,000 jobs – its best recruitment numbers since 2000.

Companies such as Home Depot and Samsung announced new facilities in South Carolina, while Monster.com® broke ground on a new state-of-the-art customer service facility in Florence County and BMW Manufacturing Co. announced its largest ever investment for its Spartanburg County factory – increasing its South Carolina investments to \$4.2 billion. See the full BMW story on page 46.



monster.com

Internet giant Monster®, the leading global online careers and recruitment resource, announced it would open a state-of-the-art customer service facility in Florence County, and expected to create 750 new jobs over time. The new facility was planned to largely focus on the customer service function, with the ability to grow its staff over time.

In November 2009, Monster celebrated the grand opening of its new facility.

“Opening the new customer support service center stems from an initiative to bring North American customer support in-house to ensure Monster leads the online recruitment industry in proactive service,” noted Art O'Donnell, executive vice president, Service, Monster. “Florence is an ideal choice for us because it's a rapidly developing labor market with the talent we'll need to bring best-in-class service to our customers.”



Samsung Networks America, Inc. (SNA) announced it would make a multi-million dollar investment and locate its North American Customer Care Center in Greenville County, creating 1,000 jobs. The center, which is fully operational, currently employs 700 workers and serves the customer care needs of numerous domestic and global companies.

“Samsung is a marquee name and a world leader in technological innovation. Their decision to locate in South Carolina demonstrates that our state's business-friendly climate and capable workforce are again working to attract business and create substantial job opportunities for more South Carolinians...,” said Joe Taylor, Secretary of Commerce.



Computer Sciences Corp. announced the launch of its OnShore Delivery initiative to provide an affordable alternative to offshore information technology (IT) outsourcing services and expected to increase the local employee population by 300. The company planned to offer a broad range of IT services to its aerospace, defense, and North American public sector clients through a new onshore delivery center which expands CSC's existing presence in Blythewood, South Carolina.

“We are pleased to announce this new facility and the expansion of our capabilities in South Carolina to meet the pressing business needs of CSC clients around the world,” said Ray August, president of the Property and Casualty Solutions organization within CSC's Financial Services Sector.



In 2008, Home Depot announced plans to open a regional warehouse in Lexington County. The \$25 million investment is expected to create 200 jobs in the area. The warehouse, which opened in 2010, services 90 stores in South Carolina, North Carolina, Tennessee and parts of Georgia. The new facility is a part of Home Depot's plan toward more regional distribution centers in an effort to restock stores more quickly.

"It's a great thing to see that we are able to create jobs and we have the opportunity to come together and build something new." -Tracy Bloedel, the general manager of the new facility.

2008 Public Announcements

2AM Group LLC, Charleston • AFL Telecommunications, Spartanburg • Ahlstrom Specialty Reinforcement LLC, Lee • American Fujikura Ltd., Spartanburg • American Prefabricated Drain, Chesterfield • American Yuncheng Plate Making Inc., Spartanburg • American Titanium Works LLC, Laurens • Appalachian Underwriters Inc., Richland • Ashland Inc., Greenville • Assurant Specialty Property, Florence • Benefitfocus, Greenville • BMW Manufacturing Co., Spartanburg • BorgWarner Inc., Oconee • Bunting Graphics Inc., Chesterfield • CareCore National LLC, Beaufort • CeramTec North America Corp., Laurens • Charles River Laboratories, Charleston • Champion Aerospace LLC, Pickens • CMC Steel, Lexington • Concentrix, Greenville • Concrete Design Inc., Horry • Continental Terminals Inc., Berkeley • Cross Country Home Services, Anderson • CSC Corp., Richland • Cummins Turbo Technologies, Charleston • DCFS USA LLC, York • Delfin Group USA, Charleston • Denmark Lumber, Bamberg • Denmark Steel Inc., Bamberg • Domtar Paper Co., York • Dovetail Insurance Co., Richland • Dunline Rubber Products Co., Florence • Fabri-Kal, Greenville • Fisher Tank Company, Lexington • FITESA, Laurens • Golden State Foods, Lexington • H. J. Heinz Co., Florence • Home Depot, Lexington • Horsehead Corp., Barnwell • Iljin USA, Spartanburg • Industrial Ventilation Inc., Spartanburg • Innegrity LLC, Greenville • Institute for Business & Home Safety (IBHS), Chester • International Knife & Saw Inc., Florence • I-Tech South LLC, Oconee • Jafza International, Charleston • Jeffrey Specialty Equipment Corp., Spartanburg • Jemison Demsey, Sumter • Kainos Partners LLC, Laurens • Kaydon Corp., Sumter • Koyo Corp., Richland • KMA Global Solutions, Spartanburg • Knights Apparel Inc., Spartanburg • Lear Corp., Spartanburg • Life Stone Materials LLC, Anderson • Lift Technologies Inc., Oconee • Lincoln Energy Solutions, Anderson • LSP Automotive Systems LLC, Union • M.C. Tool LLC, Greenville • Master Precision Global LLC, Spartanburg • Metglas Inc., Horry • MGA Research Corp., Spartanburg • Michelin North America Inc., Lexington • Monster Worldwide Inc., Florence • North Safety Products, York • Nucor Corp., Darlington • Olympic Steel Inc., Sumter • Ortec Inc., Greenville • Palmetto Synthetics LLC, Williamsburg • Parsons Corp., Aiken • PBI Performance Products Inc., York • Performance Fabrics and Fabrics LLC, Williamsburg • Pioneer Boats, Colleton • Platronics Seals, Spartanburg • QVC, Florence • REMA USA LLC, Greenville • Regional Utility Services Inc., Spartanburg • Ridge Environmental, Allendale • Rocking "R" International Inc., McCormick • Rollcast Energy Inc., Newberry • Sandvik Inc., Oconee • SEM Products Inc., York • Shaw Industries Group Inc., Lexington • South Strand Contractors Inc., Georgetown • Sloan Construction Co., Union • SRP Federal Credit Union, Aiken • Staubli Corp., Spartanburg • Strategic Resource Co., Richland • Sykes Enterprises Inc., Greenwood • TTI North America Inc., Pickens • Target Corp., Kershaw • Thrace-Linq Inc., Dorchester • The Timken Co., Union • Titanium Solutions Inc., Lancaster • Tri Tech USA Inc., Pickens • Trulite Inc., Richland • Turnstyle Enterprises, Georgetown • Urban Outfitters Inc., Edgefield • URS Corp., Lancaster • VELUX Greenwood Inc., Greenwood • Wellman Inc., Florence • West Star Aviation Inc., Lexington • Williamsburg Recycling LLC, Williamsburg • WW. Grainger Inc., Greenville • Zodiac of North America Inc., Dorchester • List only includes publicly announced projects that Commerce recruited.

2009 JOB RECRUITMENT EFFORTS WERE #1 IN SOUTHEAST

Despite a challenging economic environment, the South Carolina Department of Commerce succeeded in producing impressive levels of new job and investment recruitment in 2009. Commerce came very close to its record-breaking 2008 job recruitment levels, recruiting more than 18,000 jobs. These jobs were recruited from a variety of industries with world-class companies such as Crane Co., GE Aviation, BAE Systems, FUJIFILM, Verizon, MTU Detroit Diesel and many more making significant commitments to invest and create jobs in South Carolina.

Most notably was Boeing's decision to locate its second final assembly site for the 787 Dreamliner program in North Charleston. This announcement brought more than \$750 million in capital investment and in excess of 4,000 new jobs, making this the largest single economic development announcement in South Carolina's history. See full Boeing story on page 50.

Encouraging new investments and job creation even during challenging economic times.



RED|VENTURES

In October of 2009, Red Ventures, an internet marketing and sales company, announced that it would invest more than \$20 million to expand operations and locate its headquarters in Lancaster County. In December of 2009, the company held a ribbon cutting ceremony to celebrate the opening of its new facility. Red Ventures expects to generate 1,000 new high-paying jobs over the next five to seven years and currently has 600 employees.

"We are pleased to expand into Lancaster County. The area has an excellent business environment that provides a great fit for our growing company and gives us access to a talented labor force. Red Ventures has experienced strong growth in recent years and we look forward to continuing that growth in South Carolina..." said Mark Brodsky, chief financial officer for Red Ventures.



MTU Detroit Diesel Inc. announced plans to establish the company's new manufacturing facility in Aiken County. MTU, a subsidiary of the German-based Tognum Group, announced that its expansion project will require a \$45 million investment and will create 250 new jobs. MTU celebrated its grand opening on December 1, 2010.

CRANE

Another substantial investment in 2009 came from Crane Co., which announced it would consolidate its North American vending operations into its Dixie-Narco facility in Barnwell County. This announcement has the potential to increase employment at the facility by 1,000 jobs over the next five years. Crane Co. announced that it will invest approximately \$20 million over time in the facility to increase operations.

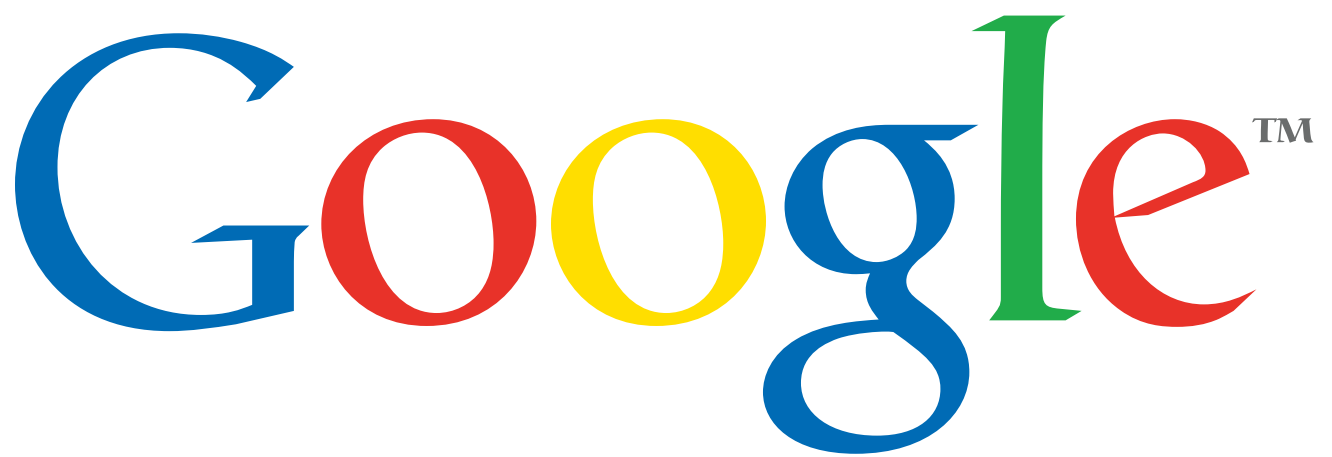
"The new facility in Aiken County is part of Tognum's global strategy to increase manufacturing in the markets where our products are sold," said *Matthias Vogel, President and CEO, MTU Detroit Diesel, Inc.* "With it we will have greater flexibility to respond to market conditions and to compete for government contracts where local content is key."

"Crane Co.'s decision to invest in and grow its Williston operations is an extremely positive reflection of the state's business-friendly environment and an indication that our commitment to the business fundamentals is working to encourage growth in rural areas of our state despite today's difficult economic climate..." said *Joe Taylor, Secretary of Commerce.*

2009 Public Announcements

AGM Imports Granite & Marble, Jasper • Akebono Brake Corp., Lexington • Albemarle Corp., Orangeburg • American LaFrance LLC, Berkeley • American Synthetics LP, Berkeley • ArvinMeritor, Clarendon • ArvinMeritor, York • Associated Fuel Pump Systems Corp., Anderson • BAE Systems, Charleston • Bamboosa, Williamsburg • Benore Logistics Systems Inc., Spartanburg • Birney's Foods, Berkeley • Bradman Lake Inc., York • Capsugel, Greenwood • Carolina Filters Inc., Sumter • Carolina Ingredients Inc., York • Carolina-Pacific LLC, Georgetown • Center Manufacturing SC Inc., Greenwood • Champion Wood Pellets, Jasper • Coast Apparel, Georgetown • Coastal Biodiesel Group Inc., Horry • Coca-Cola Bottling Co. Consolidated, Horry • Competition Accessories, York • Composite Resources, York • Container Design & Solutions LLC, Greenville • Crane Co., Barnwell • Dalkotech SC, Newberry • DC Machine LLC, Berkeley • Decorative Screen Printers, Marlboro • Defense Venture Group, Lancaster • DHL Global Forwarding, Lexington • Diamond Pet Foods Inc., Lexington • Domtar Paper Co. LLC, Marlboro • Draexlmaier Automotive of America LLC, Spartanburg • Drew Industries Inc., Chester • Eberspaecher North America Inc., Greenville • ECOS Paints Inc., Spartanburg • Elite Equine Shavings LLC, Bamberg • Ellett Brothers LLC, Lexington • Evergreen International Airlines Inc., Charleston • FedEx Ground, York • Filtration Group/Filtrair, York • Fisher Barton South Carolina Inc., Laurens • Force V Composite Systems, Laurens • Force V Environmental LLC, Laurens • Forgitron Technologies LLC, Kershaw • Four Star Industries LLC, Allendale • *FUJIFILM Manufacturing U.S.A. Inc., Greenwood • GE Aviation, Greenville • Gildan Activewear, Berkeley • Global Recovery LLC, Dorchester • Greenfield Industries, Oconee • Greyne Custom Wood Co., Lancaster • Harsco Corp./Harsco Rail, Lexington • Highland Industries Inc., Chesterfield • Honeywell Safety Products, York • Horizon Scientific Inc., Berkeley • Husqvarna Outdoor Products Inc., Lexington • ILJIN America, Spartanburg • Independent Pipe Products Inc., Richland • Infrastructure Engineers Inc., Spartanburg • Itron Inc., Oconee • JanPak Inc., Lexington • Jetline Promotions, Cherokee • JHM Hotels Inc., Greenville • Johnson Controls, Florence • JPMorgan Chase & Co., Florence • KEMET Corp., Greenville • Koerber LLC, Laurens • Koyo Corp. U.S.A., Orangeburg • Lab21 Inc., Greenville • Lang Mekra North America Holdings Inc., Fairfield • Laurens CBTR Production Co., Laurens • Laurens CBTR Production Co., Fairfield • Legrand North America Inc., York • Mack Molding Co. Inc., Spartanburg • Mankiewicz Coatings LLC, Berkeley • McCall Farms Inc., Florence • Metalworx Inc., Dorchester • MLR Fluid Power, Sumter • MTU Detroit Diesel Inc., Aiken • Myrtle Beach Recycling Inc., Horry • Navistar Inc., Richland • New South Lumber Co., Darlington • Norgenix Pharmaceuticals LLC, Spartanburg • Palmetto Synthetics LLC, Williamsburg • Parkdale Mills Inc., Edgefield • PenServ Plan Services Inc., Lexington • Peregrine Energy Corp., Darlington • Plumm Design, Beaufort • Polysols Inc., Spartanburg • Red Ventures, Lancaster • Riverside Fuels, Horry • RJ Rockers, Spartanburg • Roche Carolina Inc., Florence • Rockland Industries Inc., Bamberg • Sage Automotive Interiors, Abbeville • Sauer-Danfoss Inc., Pickens • Scientific Research Corp., Charleston • Scotsman Ice Systems, Allendale • Shawmut Corp., Kershaw • Sims Bark of Georgia LLC, Orangeburg • Sloan Construction Co. Inc., Cherokee • Snak-Time Foods, Cherokee • Softee Supreme Diaper Corp., Marion • Solar Energy Initiatives Inc., Williamsburg • Spencer Industries Inc., Hampton • SPF North America Inc., Greenwood • Spirax-Sarco Inc., Richland • Steel Strategies LLC, Orangeburg • Suminoe Textile of America Corp., Cherokee • Sun Printing, Lexington • Sykes Enterprises Inc., Sumter • TBC Corp., Berkeley • Teknor Apex Co., Laurens • The Boeing Co., Charleston • The Timken Co., Spartanburg • Trinity Iron Works, Georgetown • Trulite Inc., Richland • TRUMPF Medical Systems Inc., Berkeley • Turnstyle Enterprises Inc., Georgetown • Unifor Brass Forgings Inc., Laurens • United Tool and Mold Inc., Spartanburg • Universal Nolin Co. LLC, Spartanburg • USFibers, Edgefield • *Verizon Wireless, Richland • Wal-Mart Stores Inc., Spartanburg • Waste2Energy Holdings Inc., Greenville • Welded Tube-Berkeley, Berkeley • Wells Fargo Home Mortgage Inc., York

*Two projects announced in 2009 • List only includes publicly announced projects that Commerce recruited.



Search Engine Giant Expanding in South Carolina

In 2007, Google Inc. announced plans to open a facility in Berkeley County and planned to invest \$600 million and create 200 jobs.

Google is in the process of expanding its data center as part of the original plans for this location, which is slated to be fully operational by the end of 2011. Additionally, in 2007, Google finalized its purchase of a large parcel of land in Richland County that is being held for future operations.





Starbucks Opens LEED Certified Coffee Roasting Plant in Calhoun County

In 2007, Starbucks Coffee Co., premier roasting and retailer of specialty coffee in the world, announced it would open a state-of-the-art roasting plant in South Carolina and create approximately 160 new jobs when fully operational.

In early 2009, Starbucks opened the doors to its new Calhoun County facility. This facility is one of only five Starbucks roasting and distribution plants in the world. It is supplying coffee to the company's southeastern United States stores.



DAIMLER

Daimler Adds to South Carolina's Thriving Automotive Industry

In 2007, Daimler AG celebrated the official production launch of the Sprinter van from its Ladson, South Carolina facility. Daimler invested \$35 million in the facility and it currently employs 100 people.







Extensive History in the Palmetto State

In 2007, Michelin began a \$350 million capital investment to upgrade and expand every major manufacturing facility in South Carolina. Michelin began investing in South Carolina in 1973 when it chose Greenville as the location for its first U.S. production plant. Since then, it has consolidated its North American headquarters and moved its aircraft tire headquarters to Greenville.

Today, Michelin operates seven manufacturing plants across the Palmetto State. The company has invested more than \$2 billion in R&D and another \$2.8 billion in capital expenditures in South Carolina since 1990. Michelin is South Carolina's largest manufacturing employer with about 8,000 employees in the state.

Greenville is also the headquarters for Michelin Americas Research and Development Corp. where the company designs and develops tires for the North American market.

Jim Micali, chairman and president of Michelin North America at the time, said, "With increasing competition from imports and high raw material costs, Michelin will remain competitive in North America by continuing to manufacture tires in more efficient operations with skilled employees."





Monster® Opens State-of-Art Facility in 2009

In 2008, Monster®, the leading global online career and recruitment resource and flagship brand of Monster Worldwide Inc., announced it would open a state-of-the-art customer service facility in Florence County.

South Carolina celebrated the grand opening of the new 75,000-square-foot facility in 2009. The facility currently employs 170 employees and will create up to 750 jobs over five years.

"We chose Florence because it has the talent, standard of living and education resources we needed to bring premier service to our customers. This opening represents another major milestone for Monster as we continue to expand our products and services to help connect job seekers and employers."

- Art O'Donnell, executive vice president Global Customer Services, Monster Worldwide Inc.





monster

The Samsung logo, consisting of the word "SAMSUNG" in white, bold, sans-serif capital letters, centered within a dark blue oval background.

SAMSUNG

Samsung Brings Hundreds of Jobs to South Carolina

Announced in 2009, Samsung Networks America, Inc. (SNA) located its North American Customer Care Center in Greenville County. Samsung made a multi-million dollar investment to establish the service center, and currently employs 700 people.







1,200 New Jobs Step into Spartanburg County

In 2010, Governor Sanford, proudly wearing his adidas® running shoes, celebrated the grand opening of the company's 1.9 million-square-foot distribution center in Spartanburg. In 2007, adidas Group announced it would build state-of-the-art distribution facilities in South Carolina. The \$150 million project is expected to create 1,200 jobs over time.







Amazon to Open Distribution Center and Create Over 1,200 Jobs

In 2010, Amazon.com Inc. announced it would invest \$90 million and create 1,249 new permanent jobs with the establishment of a new distribution center in Lexington County. The facility is expected to create an additional 2,500 seasonal positions to meet its needs. Amazon expects the new facility to be operational before the 2011 holiday season.

"There was a combination of factors [behind Amazon's decision]. One is the proximity to markets, the other is the availability of workforce and thirdly is a cooperation of state and local officials to get things done."

- Frederick Kiga, Amazon executive





SUBSTANTIAL INVESTMENTS IN RURAL AREAS

From 2003 through 2010, 26% of the jobs and 32% of the projects went to rural areas where approximately 22% of the labor force resides.

YEAR	JOB	INVESTMENT
2003	2,972	\$497,400,000
2004	3,321	\$301,008,000
2005	3,685	\$1,166,390,000
2006	4,209	\$842,015,000
2007	5,436	\$676,735,234
2008	4,445	\$1,013,654,415
2009	5,051	\$390,572,300
2010	4,112	\$855,804,100

Recent announcements will bring significant job creation to rural areas of South Carolina. Some examples include:

- **ACAS Landing Gear Services, Marion County**

- In 2010, announced it will open new operations and invest \$5 million
- Expected to generate 300 new jobs over the next five years
- Also provides aircraft capabilities for Boeing and Airbus, and an array of military and commercial aircraft

"Our company continues to see its customer base expand as we grow our market share. The facility in Marion County will allow us to meet increasing customer demand for our services. South Carolina provides an excellent fit for us, with a positive business environment and a top-notch workforce. We look forward to opening our new operations there and appreciate all the support from state and local officials," - *Gary Partin, CEO of ACAS Landing Gear Services.*

- **Crane Co., Barnwell County**

- In 2009, announced consolidation of North American vending operations into its Dixie-Narco facility
- \$20 million investment over time
- Potential to increase employment by 1,000 jobs; currently home to 700 employees
- Recognized as 2009 *Trade & Industry Development* Corporate Investment & Community Impact Award winner

"Crane's decision to expand its Dixie-Narco operation in Barnwell County is a huge win for our community during serious economic times. Secretary Taylor and the S.C. Department of Commerce demonstrated to our community, to Crane and to the local Dixie-Narco workforce that South Carolina means business and values jobs. The S.C. Dept. of Commerce led this project to a successful conclusion, creating jobs which will have an even greater impact in our rural area," said *Danny Black, president and CEO of Southern Carolina Alliance.*

I-95 SUCCESS

EXTENDS FARTHER THAN THE “I” CAN SEE

Perhaps the greatest economic development asset of the I-95 region is the I-95 interstate itself. The region’s market access is unparalleled in the state – with close proximity to I-95, I-20 and I-26, easy access to the Port of Charleston and dual rail service by CSX and Norfolk Southern.

South Carolina’s I-95 corridor, the 17-county-area that stretches from Jasper County at the state’s southernmost point to Marlboro County to the north, has enjoyed remarkable economic development success over the years.

Employment in industries across the occupational spectrum has increased substantially in this region. From the Roche Carolina pharmaceutical manufacturing facility in Florence County to the SYKES call centers in Williamsburg and Sumter Counties to Monster.com®’s customer service center in Florence County, these, and many other companies, have supplied jobs in numerous industries.

- **SYKES Enterprises Inc., Williamsburg and Sumter Counties**

- Announced expansions in 2009
- 400 jobs in Williamsburg County, 250 in Sumter County

- **Monster.com®, Florence County**

- 2008, announced it would open state-of-the-art customer service facility
- Celebrated grand opening in November 2009
- Currently employees approximately 170 full-time employees

- **Mohawk Industries Inc., Marlboro County**

- May 2010, announced expansion of manufacturing facility
- \$60 million investment expected to generate a significant number of additional positions over the next two years
- Multiple expansions over the years
- Currently employs more than 400 individuals

- **IMO Group, Dorchester County**

- March 2010, announced it would locate its first U.S. manufacturing facility in S.C.
- Will ultimately employ 190 workers and generate a \$47 million capital investment



- **Husqvarna, Orangeburg County**

- November 2010, announced it would expand operations
- Company expects to invest \$105 million over the next 13 years
- Currently adding equipment to its Orangeburg facility

-
- From 2006-2010, over 14,675 new jobs recruited, \$2.7 billion in capital investment and 199 projects have been announced in the I-95 corridor region.
 - From 2000-2008, personal income in the I-95 corridor region grew at an annual average rate of 4.10 percent – faster than the state average. The statewide annual average per capita personal income growth rate over the same period was 3.29 percent.
-

Figures include the following I-95 counties: Allendale, Bamberg, Beaufort, Clarendon, Colleton, Darlington, Dillon, Dorchester, Florence, Hampton, Jasper, Lee, Marion, Marlboro, Orangeburg, Sumter and Williamsburg.

INTERNATIONAL LEADER

IN ATTRACTING FOREIGN DIRECT INVESTMENT

Foreign-affiliated companies (majority-owned) employ 107,200 South Carolinians – 6.7 percent of the state's private industry employment – placing South Carolina 4th in the nation in the percent of its workforce employed by foreign-affiliated companies. Of these employees, 58,800 work for companies that primarily manufacture in the U.S., placing South Carolina 14th in the nation. For 2007, the U.S. Bureau of Economic Analysis calculated that South Carolina ranked 1st among all states in the share of manufacturing employment in U.S. affiliates of foreign companies at 21.6 percent.

Recent announcements by international companies prove South Carolina is a leader in foreign direct investment. Here are just a few:

• BMW Manufacturing Co., Spartanburg County

- BMW's investments in South Carolina are a testament to the state's ability to attract direct foreign investment. Foreign companies, both large and small, play an important role in creating jobs for Palmetto State residents.

- BMW's overall investments in South Carolina are over \$4.6 billion and the Spartanburg plant currently employs 7,000.

• IMO Group/IMO USA Corp., Dorchester County

- Early in 2010, IMO Group, one of the world's leading manufacturers of slewing rings and slew drives, as well as experts in the machine and plant manufacturing sector, announced it will locate its first U.S. manufacturing facility in Dorchester County.
- The South Carolina operation will be called IMO USA Corp. and will ultimately employ 190 workers and generate a \$47 million capital investment.
- Headquartered in the south of Germany, the company has been listed among Europe's 500 fastest growing companies for several years in a row.

• Akebono Brake Corp., Lexington County

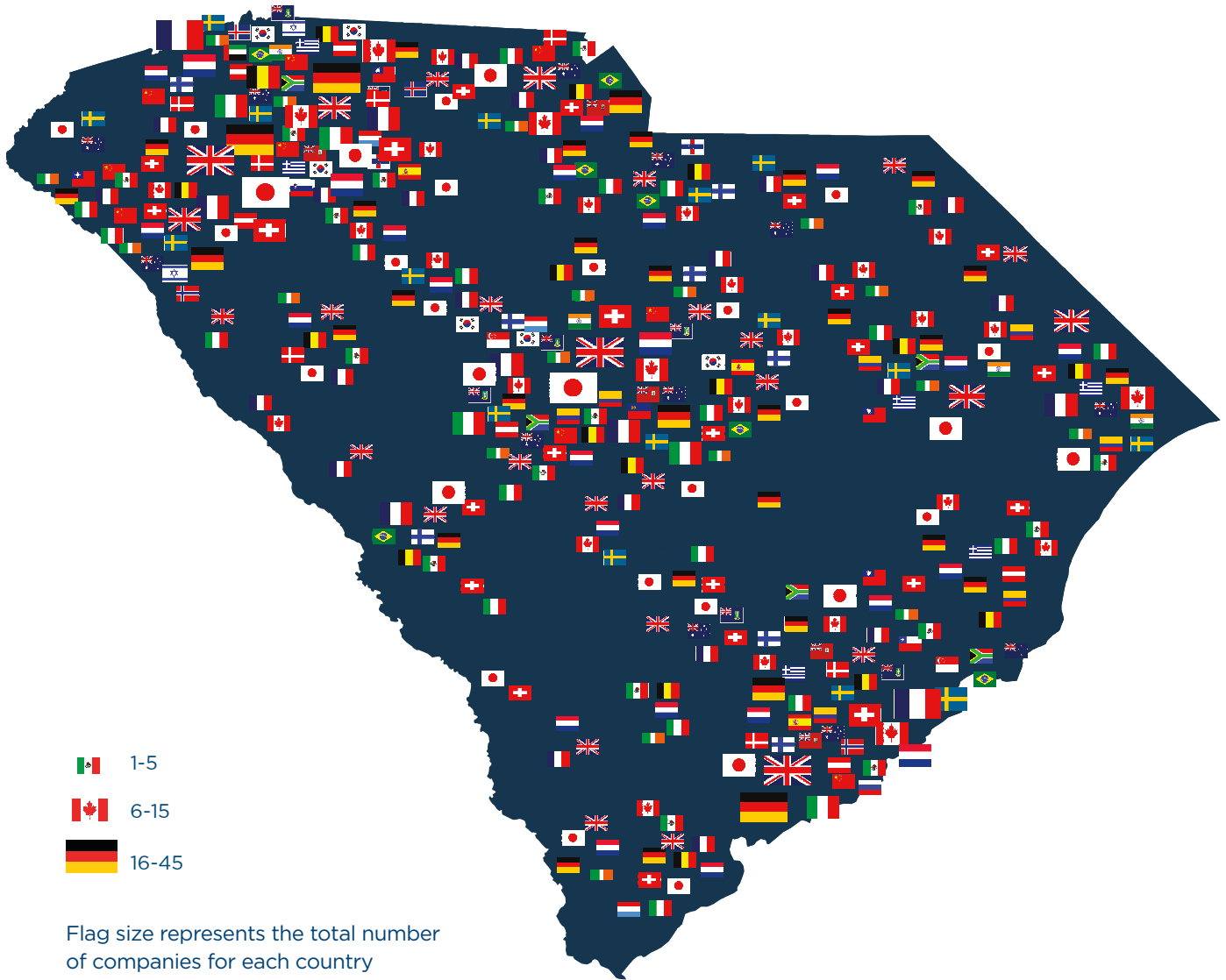
- In late 2009, Akebono Brake Corp., a Japanese company, announced it would locate a new facility in Lexington County.
- The \$35.6 million investment is expected to generate a total of 283 new jobs over the next five years.

YEAR	JOB	INVESTMENT
2003	1,475	\$571,510,000
2004	1,892	\$813,100,000
2005	3,058	\$1,262,840,000
2006	2,808	\$912,015,000
2007	4,821	\$2,060,305,210
2008	5,094	\$1,824,494,805
2009	2,299	\$447,004,750
2010	5,889	\$1,057,386,100

"South Carolina is well known throughout Germany as a good place to do business," said *Rüdiger Unverzagt, CEO of IMO USA Corp.* "Charleston's strong port coupled with its strengthening profile in alternative energy gave us complete confidence in our decision to come here."

"Opening this new facility is exciting for us. It will allow us to meet growing customer demand for our products and better position us as the automotive market picks back up. Lexington County will be an excellent fit for our company, providing us with an excellent business climate. We look forward to beginning operations at our new plant in South Carolina and appreciate all the support from state and local officials," said *Brandon Kessinger, director of Legal Affairs for Akebono.*

FOREIGN OWNED COMPANIES IN SOUTH CAROLINA



Flag size represents the total number of companies for each country of origin within a specific county. Locations are only a representation of operations in the county and are not meant to show specific locations.



**BMW's investment
in South Carolina is
now at \$4.6 billion
overall, and the
company employs
more than 7,000.**

BMW's plant in Spartanburg County recently celebrated two major milestones - In 2009, the 1 millionth BMW X5 Sports Activity Vehicle® rolled off the production line, and in 2010, the opening of its new plant.



1,000,000th X5



BMW MAKES SINGLE- LARGEST INVESTMENT IN SOUTH CAROLINA

In October of 2010, BMW Manufacturing Co. opened a new plant adding 1.5 million square feet to its existing 2.5 million-square-foot campus. The project, announced in 2008, was the company's single-largest investment at \$750 million and 500 new jobs. This expansion will allow BMW to increase its production capacity to 240,000 units by 2012.

Since the 2008 announcement, BMW has indicated it will increase its workforce by an additional 1,600 positions on site.

Adding to the direct investment and job creation at the plant, the new investment also means growth for BMW suppliers in the state as well as the addition of new suppliers coming to South Carolina. BMW suppliers account for more than 12,000 jobs in the state.



Since the expansion announcement, BMW has continued to build on its commitment in South Carolina. The plant now produces BMW next-generation X3 Sports Activity Vehicles® along with the X5 and X6 models.

"BMW's expansion in South Carolina will have a tremendous impact on the region and the entire state. We expect to see new suppliers come to the state and existing suppliers grow as a result of this announcement, and that means new jobs and lots of new supplier jobs all over South Carolina. BMW is truly the nucleus of a job creating machine," said Secretary of Commerce Joe Taylor.

"The launch of the new X3 will mark a historic moment for this plant," said Josef Kerscher, president of BMW Manufacturing Co.





Since the 2008 announcement, BMW has indicated it will increase its workforce by an additional 1,600 positions on site.

BMW's investment in South Carolina is now \$4.6 billion overall, and the company employs more than 7,000 at its South Carolina operations. According to a study by the Moore School of Business at the University of South Carolina, BMW's investment in the state just keeps accelerating. The study found that the total annual economic impact of BMW's activities is more than \$8.8 billion.

One of the main attractions for foreign companies, such as BMW, to the state is the Port of Charleston. In 2004, BMW worked with the state Ports Authority to establish a 10-year agreement, resulting in a large increase in the number of vehicles shipped through the port. In the year prior to signing the agreement, BMW had shipped 115,000 vehicles through the port. At the time, company officials commented on the importance of the Port of Charleston to their operations.

BMW's efforts will certainly continue to pay dividends for years to come, not just for the company, but for the state as a whole. And in looking to the future, BMW expects to build on its past success with the new vehicles being produced at its Upstate plant.

"The automotive industry is constantly evolving, so BMW always needs a well-educated pool from which to draw. South Carolina has shown an exceptional commitment to working with us on creating programs that provide the necessary skills for the best and brightest to succeed and grow with BMW," says Robert Hitt, department manager, corporate affairs for BMW Manufacturing Co.

"As we're nearing two decades since BMW's initial decision to put down roots in South Carolina, it's clearer than ever that the company's decision in 1992 wasn't just a win for one part of the state or even one generation of South Carolinians — it was a transformational event in the history of our state," Gov. Mark Sanford said. "Not only have we benefited directly from that initial investment, but it has brought a host of other spin-off investments from suppliers small and large — increasing South Carolina's competitive advantage by several orders of magnitude."

"When we laid the foundations for this plant 17 years ago, we made a promise that BMW cars made in Spartanburg would excite and inspire people around the world," said Frank Peter-Arndt, a member of BMW's board of management. "I believe the X3 will open a new chapter in this plant's already successful story."





Investment Expected to Exceed \$870 Million and Create 4,000 Jobs

In 2009, Commerce and its allies landed the single-largest economic development announcement in the history of the state - Boeing's commitment to establish its second final assembly facility and delivery center for the 787 Dreamliner in North Charleston. Boeing's investment in the project is expected to exceed \$870 million and will create more than 4,000 new direct jobs.





SOUTH CAROLINA'S AEROSPACE INDUSTRY REACHES NEW HEIGHTS



South Carolina's aerospace industry reached new heights in November of 2009 as Commerce and its allies landed the single-largest economic development announcement in the history of the state – The Boeing Co.'s announcement to establish its second final assembly facility and delivery center for the 787 Dreamliner in North Charleston.

Boeing's investment in the project is expected to exceed \$870 million and will create more than 4,000 new direct jobs once completed. The facility will be one of only three locations in the world for the final assembly of wide-body jets when it comes online in 2011.

Beyond the initial impact of the investment, it is estimated the project will create a \$6.14 billion increase in direct annual output in South Carolina and serve as a catalyst for the creation of more than 15,000 jobs tied directly and indirectly to the project. In fact, work on the facility has already created roughly 2,000 construction jobs.

One of the key factors in deciding to locate the second final assembly line in South Carolina was the permitting work Commerce had completed on the North Charleston site with the Vought and Alenia ventures. Boeing wanted to be able to get its operations up and running quickly, and the groundwork previously laid by Commerce assured the company that could happen.

"Boeing's decision to expand their presence in our state with an infusion of jobs and capital investment – the largest announcement in South Carolina history – represents not only enormously good news for our state's economy, but also a telling dividend from our state's continued efforts to better our business climate," said Gov. Mark Sanford when the project was first announced.

"Boeing's investment in South Carolina will truly transform and enhance our state's aerospace industry. The employees at Boeing Charleston are to be commended for their incredible work, dedication and demonstration of their ability to make the finest products in the world. This announcement is the result of one of the most impressive team efforts ever executed in our state. It was truly a pleasure to work side-by-side with Senator Hugh Leather as well as the state General Assembly, local leadership, the Charleston County Airport Authority and many more. Our ability to work together for the greater good of South Carolina has significantly advanced our state's role in the global economy and produced major dividends that will benefit the Charleston area and the entire state's workforce and economy over the long term," said Joe Taylor, South Carolina Secretary of Commerce.

Boeing Announces Expansion in May 2010

While Boeing was in the process of completing its new final assembly facility, the company announced in May of 2010 that it would increase its presence in North Charleston with a new interiors facility.

The new facility, Boeing Fabrication Interiors South Carolina, will be located near the North Charleston final assembly and delivery site. Up to 150 employees will work at the new interiors facility, which will serve as an extension of the existing Interiors Responsibility Center in Washington state, leveraging the opportunities of a single, integrated production system. The close proximity of this new facility to Boeing's

North Charleston site will help improve the efficiency of the final assembly and delivery process in South Carolina.

As the date approaches when operations at the facility will come online, Boeing executives are looking to the future. And Boeing's future in South Carolina continues to look strong, providing a business environment where the company can remain competitive for many years to come.

"We know we're going to be facing global competition over the next 10, 20, 30, 40 years. Boeing and Airbus will not be the only people building airplanes. They will be built in places like China. So what we're trying to do is find those facilities and those work forces (that) when you add them all together produce the highest quality at reasonable cost and where delivery can be promised and met. We're willing to work with anybody where that adds up together. And I like the addition in South Carolina," said Boeing CEO Jim McNerney in October 2010.



"It's important that we have people who have the ability to perform high-technology work and who are willing to continue to learn. I also think this is an environment where everyone rallies for a common cause, and people here are aligned with the very high goals we have set for this facility," said Marco Cavazzoni, vice president and general manager of final assembly and delivery at Boeing Charleston.

"Our decision to come to South Carolina will be good for our competitiveness, for our customers and for our country. And it will create jobs in both South Carolina and Washington state," said Jim Albaugh, president and CEO of Boeing Commercial Airplanes.

While South Carolina had been attracting aerospace companies for years, the Boeing announcement was the culmination of nearly seven years of work by Commerce and its allies.

2003

The first moves to recruit Boeing started back in 2003. That year, Boeing was moving forward with plans for the new airliner.

2004

The Lowcountry's involvement in building this new plane would come in December 2004, when Vought and Alenia announced they would form Global Aeronautica. The new company would build the rear fuselage for Boeing's Dreamliner at its new location in South Carolina.

"Establishing a second 787 assembly line in Charleston will expand our production capability to meet the market demand for the airplane," said Jim Albaugh, president and CEO of Boeing Commercial Airplanes.

"This decision allows us to continue building on the synergies we have established in South Carolina with Boeing Charleston and Global Aeronautica," he said, adding that this move will strengthen the company's competitiveness and sustainability and help it grow for the long term.

2005

In February 2005, workers began preparing the 240-acre site at the Charleston International Airport. In December 2006, Global Aeronautica, then a joint venture of Vought and Alenia, opened its 334,000 square-foot plant.

2006

In June 2006, Vought opened its 342,000 square-foot factory.

2009

In July 2009, Boeing announced an agreement to acquire the Vought Operations in South Carolina. Later that year, Boeing also acquired Alenia North America's interest in Global Aeronautica, making Boeing the sole owner of the entity. A few months later, Boeing would make the announcement on the location of the new final assembly facility.

2010

In September of 2010, Boeing executives and elected leaders gathered to watch construction workers place the last steel beam atop Boeing's \$750 million jet assembly facility in North Charleston.

PROMOTING BUSINESS GROWTH



Since the beginning of his administration, Governor Mark Sanford has been committed to bettering the economic soil conditions in South Carolina to encourage business growth and attract new industry to the state. By promoting legislative initiatives that further enhance the business-friendly environment, the Palmetto State has become even more competitive in attracting record numbers of jobs and capital investment. This has been made evident by the growing number of companies choosing to invest in South Carolina – including Boeing, Starbucks, Google and adidas®, just to name a few.

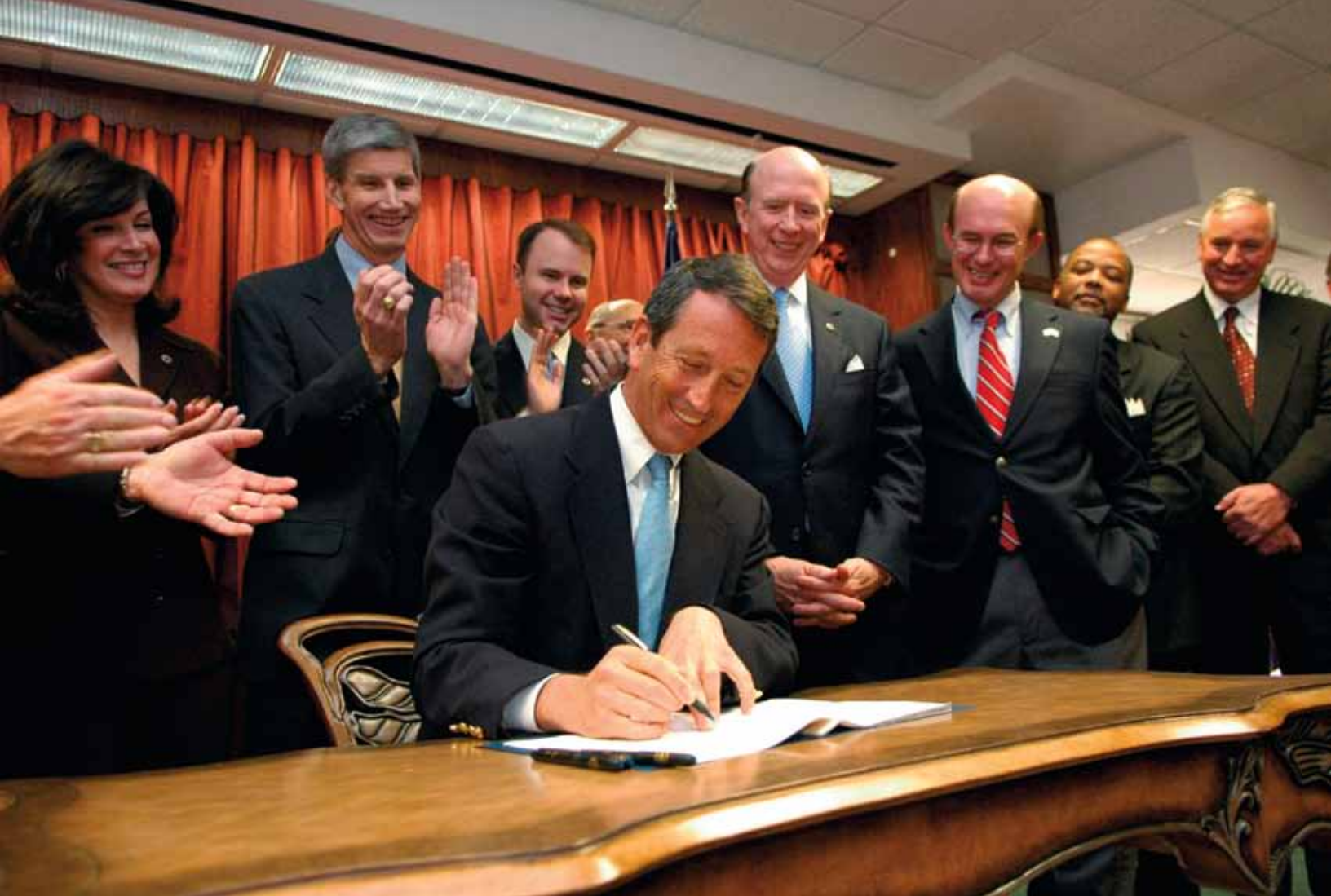
Efforts have been made to improve the state's business climate through substantive tort and workers' compensation systems, income tax relief, more affordable health insurance and enhancing various incentive programs.

- **Tort Reform: Protecting Businesses against Frivolous Lawsuits**

- In 2005, a bill was signed into law which implemented the first ever reforms to South Carolina's tort-liability system. The bill limited frivolous litigation, put caps on medical malpractice and ended the practice of venue shopping.

- **Providing Stability to the Workers' Comp System**

- The workers' compensation reform bill was signed in 2007 to stop increasing insurance rates and to inject predictability and consistency into the state's system.
- The reform included abolishment of the Second Injury Fund, stronger language for costly "repetitive trauma" claims and stricter requirements for medical expert testimony.



- **Income Tax Relief for Small Businesses**

- The administration also achieved the state's first-ever small business income tax cut, reducing the top income tax rate for businesses from seven to five percent.
- As a result, money has stayed in the hands of small business owners and allowed them to reinvest in their business.

- **Making it Easier for Small Business to Offer Health Insurance**

- The healthcare bill was passed in 2008 to give businesses an alternative way to offer health insurance to their employees. The bill allowed 10 or more small businesses to group together and negotiate for lower insurance rates.

- **The Economic Development Competitiveness Act of 2010**

- The Economic Development Competitiveness Act of 2010 was signed in order to continue expanding South

Carolina's economy and create jobs. The law is aimed at cutting tax rates for many industrial buildings, broadening and modernizing investment tax credits, and making incentive programs based solely on economic criteria. The act modifies the Endowed Chairs program to better align future research programs with private sector investments.

- **Enhancing the State's Right-to-Work Laws**

- Governor Sanford and the South Carolina Department of Commerce supported the Secret Ballot Amendment, which was overwhelmingly approved by South Carolina voters on November 2, 2010. The constitutional amendment gives individuals the right to vote by secret ballot when deciding on labor union representation.

COMMITTED TO HELPING SMALL BUSINESSES SUCCEED

Governor Mark Sanford and the South Carolina Department of Commerce have made small businesses in the state a priority and have taken great strides to ensure their success. Sanford's efforts include initiatives such as the creation of the Small Business Ombudsman Office, as well as initiatives aimed at helping small businesses prosper.

In addition, Commerce's Business Services Division provides important services to small businesses, such as working with entrepreneurs to develop business plans, helping companies access start-up resources and alternative financing opportunities and pairing existing businesses with service providers and suppliers operating in South Carolina.

Small Business Ombudsman Office

The Small Business Ombudsman Office, created in November 2003 under the leadership of Governor Sanford, is housed at Commerce and works with statewide partners to develop programs and services to help entrepreneurs and small businesses succeed. The Ombudsman Office provides help to small business owners and entrepreneurs who are looking for assistance or support from business experts and provides referral assistance in areas of business planning and operations, finance, marketing, regulatory assistance and other strategies for identifying business opportunities. Since its inception, the Small Business Ombudsman Office has assisted over 3,100 small businesses.

"Those of us who have made the move to South Carolina appreciate the state's tireless efforts to support us. Our company, Hacker Industries Inc., moved from New Jersey five years ago. Even small businesses like ours are on the radar screen and treated as important to the growth of our state. -James Mullen, Jr., vice president, Hacker Instruments & Industries Inc.

BuySC Program – Connecting SC Business with SC Suppliers & Vendors

Enhanced in 2009, the BuySC program is another way Commerce contributes to the success of small businesses in the state. BuySC is a purchaser-oriented, material and service locator program designed to connect South Carolina companies with South Carolina suppliers and vendors. The goal is to help small businesses control costs and delivery times and increase business activity between South Carolina companies. Commerce's Business Services Division uses a comprehensive network to match company needs with in-state resources.

"BuySC brings great resources to local businesses on a state level and increases the opportunity for in-state businesses to grow, helping to increase the financial impact on South Carolina. The BuySC program shows that the state cares about the local business environment and is committed to making it prosper." - Ted Coles, general manager, Integrity Tool LLC.

"The Department of Commerce's BuySC program was an enormous asset for our business as we worked to identify and develop supplier relationships. Thanks to the insight from the Commerce team, Alpha Manufacturing has been connected with great new market opportunities within the state, which has led to increased efficiency and profitability. - Patricia Young, president and CEO, Alpha Manufacturing Company



Moving Small Business Forward

Governor Mark Sanford has taken steps to ensure the success of small businesses in South Carolina. This is evident through various efforts that have been championed during his term as governor.

The South Carolina Small Business Regulatory Review Committee was established to ensure South Carolina's small business community has a level playing field on which to compete.

In 2004, Governor Mark Sanford signed into law the Small Business Regulatory Flexibility Act, which created the Small Business Regulatory Review Committee, giving small businesses the ability to identify existing state agency regulations that might adversely impact them. The 11-member panel is composed of small business owners who are committed to ensuring fellow small business owners have the opportunity to be heard.

The Capital Access Program was established to promote economic development and job creation through small businesses in South Carolina by providing financial institutions with a flexible and non-bureaucratic resource.

The South Carolina Capital Access Program (SC CAP) began in 2007 and was designed to give financial institutions operating in the state a flexible and non-bureaucratic tool to make business loans that are more risky than conventional loans. The program is based



on an insuring concept and used to offset losses on any loan provided by a financial institution as part of SC CAP. The program's reserve fund is owned by the State of South Carolina and managed by the Business Development Corporation.

The Venture Capital Investment Act was established to increase the availability of venture capital funds.

In 2004 and 2005, action by the General Assembly established the Venture Capital Investment Act in order to help strengthen the state's economic base and to support South Carolina's economic development goals.

The legislation created the Venture Capital Investment Authority to oversee the program that provides tax credits for private investment companies offering equity, near-equity or seed capital for companies in the state that are emerging, expanding, relocating or restructuring.

ENHANCING WORKFORCE TRAINING OPPORTUNITIES

The South Carolina Department of Commerce awarded over \$11 million in Community Development Block Grant (CDBG) funds to establish Quick Jobs Development Centers in counties that didn't have adequate technical college facilities within the community, thus helping residents gain workforce skills close to home. The centers will provide workforce training and skills development needed to support the growth of existing businesses and ensure a skilled workforce to attract new businesses.

The Quick Jobs Development Centers are established in coordination with area technical colleges, which will provide training courses specifically based on locally identified needs or shortages, and the centers are operated in conjunction with QuickJobs Carolina®, a program which helps equip the workforce with entry-level skills for the state's high-demand jobs. CDBG funds are being used to cover the construction costs, or to build or renovate existing buildings or for the purchase of computer or other equipment associated with skills training at the Quick Jobs Development Centers.

THE FOLLOWING COUNTIES RECEIVED CDBG FUNDING FOR QUICK JOBS DEVELOPMENT CENTERS

- Allendale County
- Calhoun County
- Chester County
- Colleton County
- Dorchester County
- Fairfield County
- Georgetown County
- Hampton County
- Kershaw County
- Lancaster County
- Oconee County
- Pickens County
- Saluda County
- Union County

In 2009, the Quick Jobs Development Centers program was awarded an Innovation Award by the National Association of Development Organizations (NADO).

"As we look at the state and talk about the future when it comes to education, trades, or skills, South Carolina cannot afford to focus solely on those that are currently employed. We must focus also on those that were left without the education, skills, or training needed to compete in today's economy. The Quick Jobs Development Centers are an effort and partnership with the state technical college system to achieve the goal that every county in South Carolina will have the resources necessary to educate and train its entire workforce." - Joe Taylor, Secretary of Commerce

SOUTH CAROLINA UNDERSTANDS TIME IS MONEY

The demand for project-ready industrial sites is more important now than ever before. The South Carolina Department of Commerce's new Site Certification Program was developed in conjunction with McCallum Sweeney Consulting, an internationally respected site consulting firm. The new program better positions the state to recruit industry – an aspect the South Carolina Department of Commerce knows well – as indicated by record-breaking recruitment success.

Companies continue to put pressure on the time allowed for making a location decision as well as the time required to start construction and complete a project. As such, the location decision process demands available sites that are ready for development. Companies looking to build new facilities want sites that are ready to go and relatively “risk free.” The new South Carolina Site Certification Program ensures this by requiring a robust certification process. The process requires each

site to meet all technical specifications involving utilities, highway access and environmental aspects, among others, as well as to meet new marketability standards, which include criteria such as access to skilled workers and distance to a commercial airport and sea port. The program also ensures a property can meet the specific needs of today's industries taking into account a range of standards such as environmental checks, a geotechnical investigation and a review of current infrastructure, as well as property availability.

This is just another way that Commerce is taking measurable steps to ensure that companies have the resources they need to make the best decisions – and establish new operations quickly.

Visit SCcommerce.com/gislocator to find certified sites throughout South Carolina.



GOVERNOR SANFORD

BRINGS SUCCESSFUL DROPOUT PREVENTION PROGRAM TO SOUTH CAROLINA

In 2005, Governor Sanford led the initiative, in conjunction with the State Workforce Investment Board, to bring the highly successful Jobs for America's Graduates-South Carolina (JAG-SC) program to the state. JAG-SC is proof positive that South Carolina is committed to preparing its youth for future success.

JAG-SC is an affiliate of Jobs for America's Graduates (JAG), a non-profit program that helps at-risk youth graduate from high school and transition to postsecondary education or meaningful employment. The JAG model provides performance standards and best practices for JAG-SC, and it has a 28 year-long track record of significant reductions in the dropout rate among participating students. The JAG model emphasizes a core employability skills curriculum where students master 81 competencies identified by businesses as essential to successful employment. It is reinforced through partnerships with the local business communities that provide opportunities for students such as internships, mentoring, guest speakers and summer or post-graduation employment.



Proven Record of Success

The award-winning high school dropout prevention and workforce preparation program boasts significant achievements.

In 2006, approximately 95 percent of JAG-SC participants returned to school after their first year in the program – a fact that led to JAG-SC's recognition by the parent organization as a "Top Five Performing State Organization."

The program was honored as a "2007-2008 Top State Organization for Multi-Year Programs" at the 25th Annual National Training Seminar for Jobs for America's Graduates.

JAG-SC's Class of 2009 was the first group of students to complete four years in the JAG-SC program, and the senior class graduated 95.17 percent of its students, well above the national JAG standard, with 59 percent of high school graduates enrolled in post-secondary education.

Since JAG-SC's inception in 2005, the program has impacted 4,128 South Carolina youth.

At the end of program year 2007, after two years in the JAG-SC program, tenth graders in the program had decreased their rate of absences by 41 percent and their suspensions by 35 percent.

In program year 2009, JAG-SC served approximately 800 youth participants with a return-to-school rate of 97 percent in the fall of 2008.

JAG-SC's Class of 2010 consisted of 394 seniors with a graduation rate of 91.32 percent.



JAG-SC: Accelerated Program Growth

The JAG-SC program has experienced rapid growth since its inception, which has allowed it to expand to 24 high schools throughout the state.

- **At JAG-SC's inception, the State Workforce Investment Board funded the pilot program in 14 schools.**
- **Six schools were added in program year 2008-2009.**
 - o Five of which were funded by a matching grant between the national Jobs for America's Graduates affiliate and the South Carolina Department of Education. A \$150,000 JAG Growth Incentive Fund grant, sponsored by Verizon, was later awarded based on the success demonstrated by the JAG-SC pilot project.
 - o The sixth school was added through the generous support of the AT&T Foundation, which awarded JAG-SC \$200,000 in 2008.
- **The program was expanded into four more schools during the 2010-2011 program year through the support of the United Way, the Greenville Local Workforce Investment Board, the Appalachian Regional Commission, the Rural Infrastructure Fund and other local funds.**
- **Additionally, in 2010, JAG-SC launched its first Middle School Model program at North District Middle School in Hampton County, funded by the Department of Education's Early Connection Initiative.**

Stories of Success

Anthony Peterson – McCormick High School

Anthony Peterson of McCormick High School received the 2008 Governor's Award. Peterson credits his experience in JAG-SC with changing his attitude about education. "I used to not think that school meant a lot, but that changed when I got into JAG-SC," said Peterson. "Being involved in JAG-SC has really helped me understand how important education is to my future."

He said he hopes other people like himself will continue to benefit from JAG-SC at McCormick and other South Carolina High Schools. "JAG-SC can do a lot for people who feel like dropping out. It can really help you turn your life around," Peterson added.

Peterson is currently enrolled in a District of Columbia Government Training Program with the hopes of being employed with the government in the future.

Antriel Palmer – Lake Marion High School

Antriel Palmer, of Lake Marion High School, received the 2010 Governor's Award. Palmer worked through the program to turn his academic career around, beginning the program with a 1.9 GPA and graduating in the spring of 2010 with a 3.1 GPA.

Palmer was employed as a counselor for the Upward Bound program last summer and is currently attending South Carolina State University. His goal is to pursue a career as a pharmacist.

"Our state's JAG program has done phenomenal work in helping at-risk students realize their potential and employ their talents in a way that contributes to this larger notion of community and the South Carolina way of life. JAG-SC provides that extra investment of time and mentoring that many young people need and indeed desire, and by any standard it has been an incredibly successful effort... The numbers speak for themselves with 95.17 percent of students graduating in 2009."

- Governor Mark Sanford

SOUTH CAROLINA:



AREA DEVELOPMENT
SITE AND FACILITY PLANNING

Business Facilities
THE LOCATION ADVISOR



Area Development | 2009 & 2010 Silver Shovel Award Winner

The award is based on the number of high-value added jobs per capita, amount of investment, number of new facilities and industry diversity.

Area Development | 2010 Top States for Doing Business

South Carolina took the 3rd place overall ranking on Area Development's 2010 survey of site consultants. South Carolina was also the consultants' top choice in the lowest business costs category (#1), and among their top-five picks in the most business-friendly (#3), corporate tax environment (#3), overall labor climate (#3), workforce development programs (#3), fast-track permitting (#3) and shovel-ready sites (#5) categories.

Business Facilities | State Rankings Report 2010

Economic Growth Potential: # 1

Best Business Climate: # 4

Business Facilities | Top States for Automotive Manufacturing

2007: 8th

2008: 3rd

2009: 4th

2010: 3rd

Business Facilities | Deal of the Year Awards

2009: Gold Award for The Boeing Co., North Charleston

2010: Honorable Mention for First Quality Tissue

CNBC | America's Top States for Business

2007: 10th best Cost of Doing Business & 3rd best Workforce

2008: 9th best Cost of Doing Business & 2nd best Workforce

2009: 5th best Cost of Doing Business & 6th best Workforce

2010: 6th best Cost of Doing Business & 5th best Workforce

Chief Executive | 2010 Annual Poll of CEOs | Best States for Business

More than 600 CEOs rate states on taxation and regulation, workforce quality and quality of life.

2008: 9th

2009: 9th

2010: 10th

Development Counsellors International | Most Favorable Business Climate (published every 3 years)

2005: 3rd

2008: 6th

Financial Times of London | September 2010

By total number of jobs recruited through FDI and interstate investment between 2007 and 2009, South Carolina ranks among all 50 states: **#2** in the **Aerospace Industry**, **#2** in the **Alternative Energy Industry**, **#4** in the **Electronic Components Industry**, **#1** in the **Metals Industry**, **#2** in the **Printing, Packaging and Paper Industry**, **#3** in the **Plastics Industry**, **#1** in the **Rubber Industry**, **#2** in the **Textiles Industry**, **#3** in the **Wood Products Industry**.

NATIONALLY RECOGNIZED

Forbes | The Best States for Business and Careers

2008: 3rd 2009: 6th 2010: 8th

Forbes | 2009 Global Location Trends Annual Report

4th among North American states and provinces based on number of jobs from 2008 investment activity



Milken Institute | Cost-of-Doing Business Index (published from 2005-2007)

2005: 7th 2006: 7th 2007: 6th



Pollina Corporate Real Estate, Inc. | Top Pro-Business States

2004: 8th 2005: 1st 2006: 1st 2007: 2nd
2008: 4th 2009: 5th 2010: 4th



Site Selection | Top Deals of 2009 | The Boeing Co.

Site Selection | Top State Business Climate Executive Survey

2003: 6th 2004: 5th 2006: 5th 2007: 4th
2008: 10th 2009: 4th 2010: 5th

Site Selection | Top State Business Climate Overall Rankings

2003: 9th 2004: 8th 2005: 10th 2006: 10th
2007: 10th 2008: 14th 2009: 6th 2010: 5th



Small Business & Entrepreneurship Council | Small Business Survival Index

2003: 16th 2004: 13th 2005: 12th 2006: 11th
2007: 8th 2008: 7th 2009: 7th



Southern Business & Development | 2010 Deal of the Year | The Boeing Co.

Trade & Industry Development Corporate Investment and Community Impact Awards

2006: LSP Automotive Systems Ltd - Union County
2007: Haier Group - Kershaw County
2008: DuPont - Berkeley County
2009: BMW Manufacturing Corp - Spartanburg County;
American Titanium Works LLC - Laurens County
2010: The Boeing Co. - Charleston County; Crane Co.
- Barnwell County, Red Ventures - Lancaster County



COMMERCE'S TOP 10

2003-2010

1

LANDED LARGEST SINGLE ECONOMIC DEVELOPMENT PROJECT IN SC'S HISTORY

The Boeing Co.'s selection of North Charleston as the company's second final assembly site in 2009 was the largest single economic development announcement in South Carolina's history and recognized as the Economic Development Deal of the Year by Business Facilities magazine and Southern Business & Development magazine.

2

SOUTH CAROLINA LED THE SOUTHEAST IN JOB RECRUITMENT

The South Carolina Department of Commerce's recruitment efforts were #1 in the Southeast in 2009.

3

2010 MARKED STRONGEST RECRUITING YEAR FOR COMMERCE

The Department of Commerce recruited 20,453 jobs and \$4.1 billion in capital investment in 2010.

4

NO. 1 IN ECONOMIC GROWTH POTENTIAL

South Carolina ranked 1st for Economic Growth Potential in Business Facilities magazine's 2010 State Rankings Report.

5

BMW MAKES SINGLE LARGEST INVESTMENT IN COMPANY'S HISTORY

BMW's \$750 million expansion, which began in March 2008, was the company's single largest investment in South Carolina, bringing the company's investments in the state to \$4.6 billion. The opening of BMW's second plant added 1.5 million square feet to the existing 2.5 million-square-foot campus.

ACCOMPLISHMENTS

ECONOMIC DEVELOPMENT PROJECTS & JOBS RECRUITED TO EVERY COUNTY IN SC

From 2003 through 2010, 26% of the jobs and 32% of the projects went to rural areas where approximately 22% of the labor force resides.

6

LARGEST PROJECTS RECRUITED IN HISTORY OF 18 COUNTIES

Recruitment efforts since 2003 resulted in the biggest economic development project in the history of the county for 18 counties.

7

EXPANDING TECHNICAL COLLEGE PRESENCE THROUGHOUT SC

Commerce awarded \$11 million in Community Development Block Grants to establish Quick Jobs Development Centers in nine counties. This will expand the state's technical college presence to all 46 counties, thus providing job training opportunities closer to home for more South Carolina residents.

8

CREATED SMALL BUSINESS OMBUDSMAN OFFICE

The Small Business Ombudsman Office was created in 2003 and has assisted more than 3,100 small businesses since its inception.

9

CONNECTING SC COMPANIES WITH SC SUPPLIERS & VENDORS

The BuySC program was enhanced to better connect South Carolina companies with South Carolina suppliers and vendors.

10

A TEAM EFFORT

Executive Office



Joe E. Taylor, Jr., South Carolina's first full-time Secretary of Commerce, has been closely involved with all of Commerce's business recruitment efforts and has led his staff – and South Carolina – to great success. Secretary Taylor and the Commerce team have recruited record-breaking numbers of jobs and investments since his tenure began in 2006 – including Boeing's second final assembly facility, BMW's single-largest investment in the state, as well as numerous 1,000+ job commitments over the past few years, to name just a few. Secretary Taylor has built several successful small businesses in South Carolina and has been committed to the growth of small businesses during his tenure.



Robert Faith, Secretary of Commerce from Jan. 2003 – Feb. 2006, led the Department of Commerce in recruiting impressive levels of jobs and investment to South Carolina. Secretary Faith, along with Governor Sanford, led Commerce's first International Trade and Investment Mission to China in 2003 and was responsible for the opening of the agency's office in China in 2005. Additionally, Secretary Faith was responsible for the 2004 recruitment of Vought and Global Aeronautica, now the home of Boeing.



Jack Ellenberg, Deputy Secretary for New Investment, played a large role in Boeing's decision to locate its second final assembly facility for the 787 project and has worked closely with BMW on its many expansions. He was recognized as the 2010 Person of the Year by *Southern Business & Development*.



Karen Manning has been with Commerce since 1998 and serves as the agency's General Council. She is responsible for all legal issues affecting the agency, including providing legal advice to the Secretary of Commerce and Coordinating Council for Economic Development regarding incentive and grant programs administered by the Council.



Adam Jordan joined the Commerce team in 2008 as the agency's External Affairs Manager. He serves as the legislative contact for the agency, in addition to managing policy issues and key external relationships. Adam also serves on the Board of Directors for the South Carolina Economic Developers' Association.



Dave Logsdon, Chief Operating Officer, oversees Commerce's day-to-day operations. Mr. Logsdon is a retired U.S. Navy Captain, and during his 30-year military career served in a number of key leadership and management positions throughout the country. Additionally, Mr. Logsdon is a graduate of the University of South Carolina, the Naval War College and the Navy's Nuclear Power School.



"Our project managers are simply the best in the business. They are smart, professional and take great pride in their work. Most importantly, they take the time to truly understand the objectives of the companies recruited to South Carolina," said Joe E. Taylor, Jr., Secretary, South Carolina Department of Commerce.

*Row 1, from left: **Tony Allen** – Project Manager, 15+ years experience in local & regional economic development; **Wayne Fritz** – Sr. Project Manager, 32+ years experience, hometown Charleston; **Jack Ellenberg** – Deputy Secretary for New Investment, master's degree from Clemson University, 15+ years experience; **Ford Graham** – Sr. Project Manager, JD, IMBA, hometown Camden; **Row 2: Hank Taylor** – Sr. Project Manager, Brig. Gen. USAF (Retired), hometown Charleston; **John Scarborough** – Sr. Project Manager, based at SC Ports Authority, 17+ years experience, hometown Moncks Corner; **Bill Cronin** – Director of Global Business Development, 22+ years experience in international business; **Martha Albergotti** – Project Manager, Wofford graduate, Cum Laude, hometown Anderson; **Row 3: Bob Marriott** – Sr. Project Manager, 42+ years experience, hometown Columbia; **Sarah Ford** – Project Manager, Wofford graduate, hometown Myrtle Beach; **Kevin Adleman** – Project Manager, Wofford graduate, hometown Maudlin; **Seth Peterson** – Buildings & Sites Expert, USC graduate, hometown Summerville.*



Moe Brown, Project Manager and former University of South Carolina wide receiver and 2010 team captain, joined Commerce in 2010 and hails from Belton, S.C.



Jack Ellenberg was recognized as the 2010 Person of the Year by *Southern Business and Development* magazine.



Jason Speake, Project Manager, joined the Commerce team in 2010. Jason earned an MBA from The Citadel and is from Ninety-Six, S.C.

Business Services



Chuck Bundy manages the Business Services Division. This division is responsible for providing services and support for companies that are just starting up or expanding an existing operation in South Carolina. The team is committed to providing assistance to meet a company's evolving needs and offer support throughout its development.

From L to R: **Clarke Thompson**, Business Specialist – 24+ years experience, 19 years international trade experience, International Trade Specialist Training - Thunderbird School, Economic Development Institute graduate; **Pat Burton**, Administrative Assistant – 15 years with Commerce, BA from Columbia College; **Chantal Fryer**, Business Specialist – 13 years experience, master's in Public Administration from USC, BA in International Studies, Summa Cum Laude, Certified Recycling Professional, hometown Myrtle Beach; **Chuck Bundy**, Department Manager, 21 years economic development experience, 9 years commercial banking experience, BA from Furman University, MBA from USC, Economic Development Institute graduate, Certified Economic Developer, hometown Lancaster; **Ted Campbell**, Business Specialist – 20 years experience in economic development, BS degree in Marketing and Management from USC, S.C. Certified Economic Developer, hometown Columbia; **Tonya Lott**, Business Specialist – 14 years professional experience, S.C. Economic Development Institute graduate, Certified Recycling Professional, USC graduate, hometown Columbia; **André LeBlanc**, Business Specialist – 6+ years experience in Economic Development, degrees in Commerce (John Abbott College) and Economics (Concordia University).

Small Business Ombudsman Office

The Business Service's Division oversees the Ombudsman Office, which provides assistance and support to entrepreneurs. The office works with a network of statewide partners to develop programs and services to help new and existing small businesses be successful in an increasingly competitive environment. To date they have assisted more than 3,100 existing businesses and helped more than 3,000 entrepreneurs.

South Carolina Recycling Market Development Advisory Council (RMDAC)

Business Services also oversees this Governor-appointed council, which tracks the success and growth of the state's recycling industry and makes policy and program recommendations to the Governor and General Assembly each year.

International Offices

Commerce's commitment to helping international companies in their efforts to establish, relocate and expand business operations in the U.S. and North American markets is supported by the state's two foreign offices in Europe and Asia.



Ian Forbes-Jones is the director of Commerce's Europe Office located in Munich, Germany. This office serves as the primary point of contact for European corporations seeking investment opportunities in South Carolina as well as a support office for South Carolina-based firms interested in the European market. Mr. Forbes-Jones serves as advisor to the Governor and the Secretary of Commerce on European economic development matters.



John Ling, a Chinese native, is the director of Commerce's Asia office in Shanghai. Governor Sanford officially opened the Shanghai office in October 2005. The office is primarily focused on recruiting Chinese investment to South Carolina and also assists South Carolina companies looking for export opportunities in China.

Research



David Clayton, Research Division Director, manages a highly-skilled, multidisciplinary group of professionals dedicated to the collection, analysis and dissemination of precise, timely data. The team of 13 individuals—including two Ph.D.'s and seven master's degrees—has experience ranging from economics and business to statistics, information technology and more. The group integrates workforce and economic development research through the incorporation of federally-funded Labor Market Information directives and state-funded workforce and economic development initiatives.



Rebecca Gunnlaugsson is the economist for the Department of Commerce. She received her bachelor's and master's degrees in Mechanical Engineering from MIT and her Ph.D. in Economics from the University of Michigan. Dr. Gunnlaugsson was instrumental in the restructuring of the Department of Employment and Workforce, and developing recommendations for restructuring the South Carolina Retirement System Investment Commission and the state's higher education system.

Community & Rural Planning And Development



Maceo Nance leads the Community & Rural Planning and Development Division, which works with counties and rural communities throughout South Carolina to plan and develop industrial parks and sites that will suit the needs of businesses looking to locate or expand in the state. The agency also works with local communities to address a variety of topics.

SC Public Railways



Jeff McWhorter, oversees the South Carolina Public Railways Division, which operates three common carrier railroads throughout the state and provides technical assistance and consulting service in railroad matters to state, local and municipal governments. Railways' mission is to provide safe, efficient and cost-effective rail solutions to facilitate the movement of freight and support economic development efforts.

Administration Division



Chris Huffman, Director of the Administration Division, ensures that Commerce runs as smoothly as possible. The agency strives to be a good steward of the state taxpayer's dollars, and the Finance team manages agency resources to make sure they are used in a cost-effective manner. Commerce's Information Technology team keeps Commerce connected, and the Human Resources team oversees all employee-related issues.

Marketing & Communications



Kara Borie, Marketing and Communications Manager, and her staff are responsible for promoting South Carolina as the No. 1 location for businesses to locate or expand, as well as getting out the good news about Commerce's recruitment efforts.

Grants & Incentives



Daniel Young is the Director of the Grants & Incentives Division, which administers grants to businesses looking to locate or expand in South Carolina. The division administers over \$50 million of grants annually. Mr. Young is also the Executive Director of the Coordinating Council for Economic Development.



Jackie Calvi manages the Coordinating Council's grants programs.



Marcella Forrest manages the Enterprise Zone Program, or Job Development Tax credits.



Bonnie Ammons, Director of Federal Grants, manages over \$20 million of federal funds that flow through Commerce for community and economic development.

Coordinating Council for Economic Development Current Members

The council is a group of 11 heads of State agencies involved in economic development who are responsible for reviewing and approving discretionary grants and incentives that will lead to the creation of jobs and investment in South Carolina.

- Joe E. Taylor, Jr., Chairman, Coordinating Council for Economic Development
- Chad Prosser, Director, South Carolina Department of Parks, Recreation and Tourism
- O.L. Thompson, Chairman, Santee Cooper
- Hugh E. Weathers, Commissioner, South Carolina Department of Agriculture
- Montez C. Martin, Jr., Chairman, South Carolina Technical College System
- H.B. "Buck" Limehouse, Jr., Secretary, South Carolina Department of Transportation
- Ray Stevens, Director, South Carolina Department of Revenue
- William E. "Bill" Masters, Chairman, South Carolina Research Authority
- John Finan, Director, South Carolina Department of Employment and Workforce
- William H. "Bill" Stern, Chairman, South Carolina State Ports Authority
- Peter Brown, Chairman, Jobs-Economic Development Authority



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1201 Main Street, Suite 1600 | Columbia, South Carolina 29201
(800) 868-7232 | (803) 737-0524 | Fax (803) 806-3455